



# Hiwin Technologies Corp.

## 2024 Q1 Investor Conference

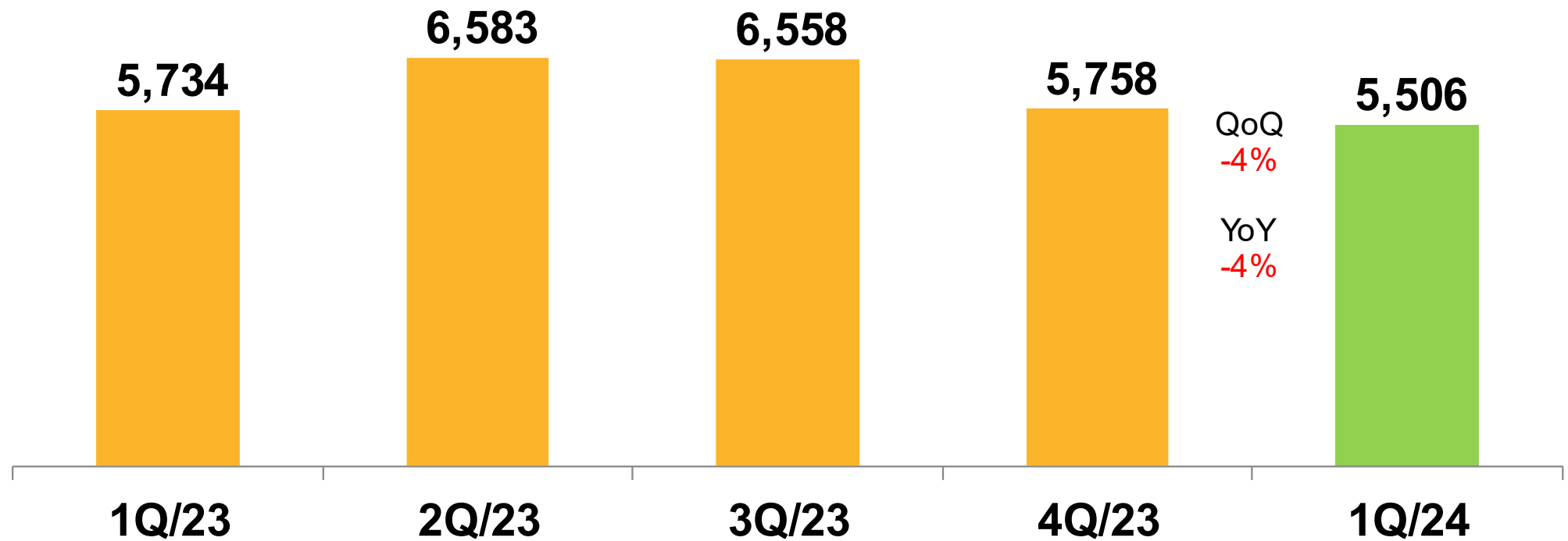
**Mr. Leo Liao**  
Senior Vice President  
May 10, 2024



# Management Performance (1/11)

## ● Sales

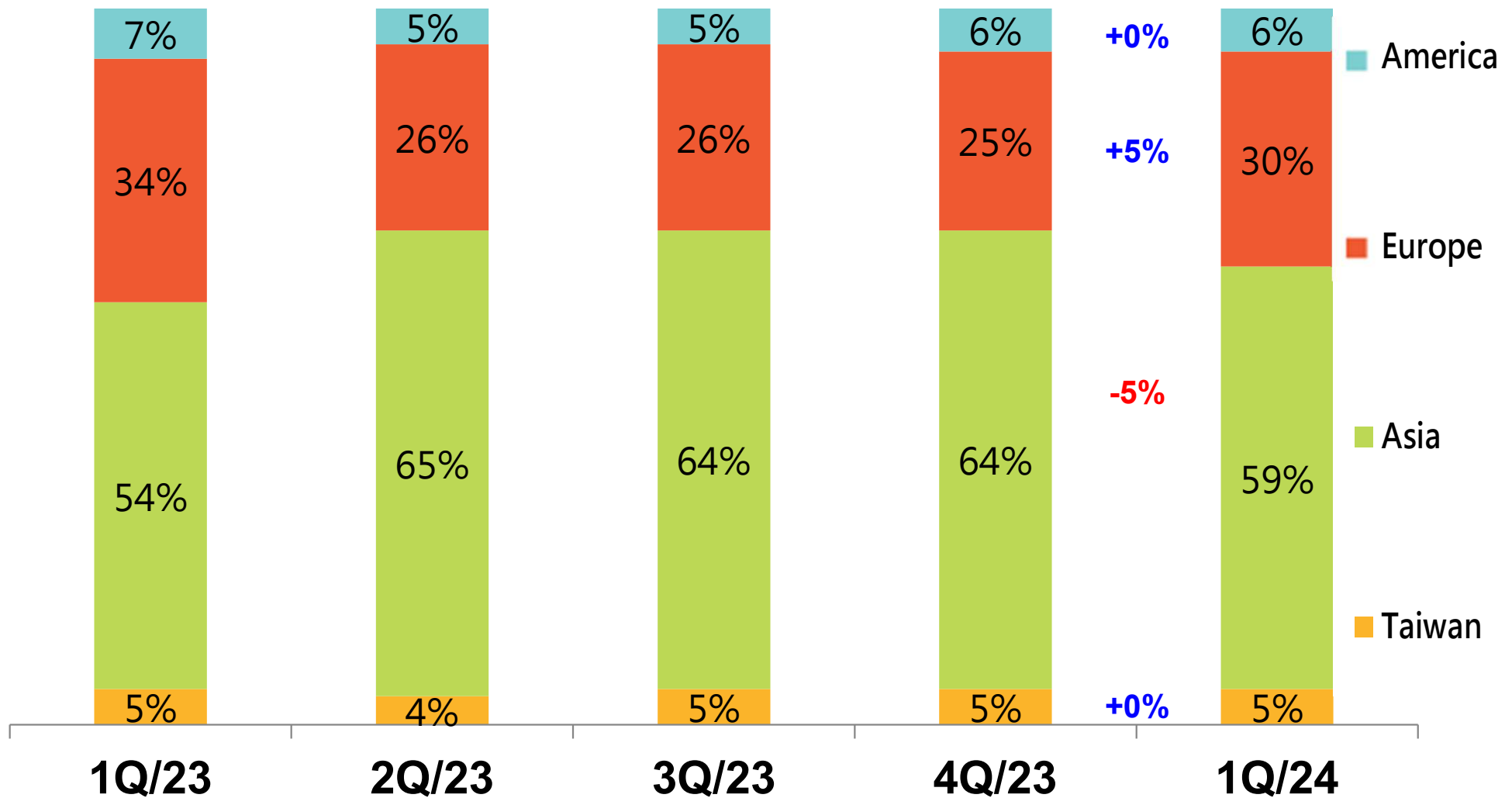
Unit: NT\$ million



# Management Performance (2/11)

## ● Sales by Regions

Unit: %

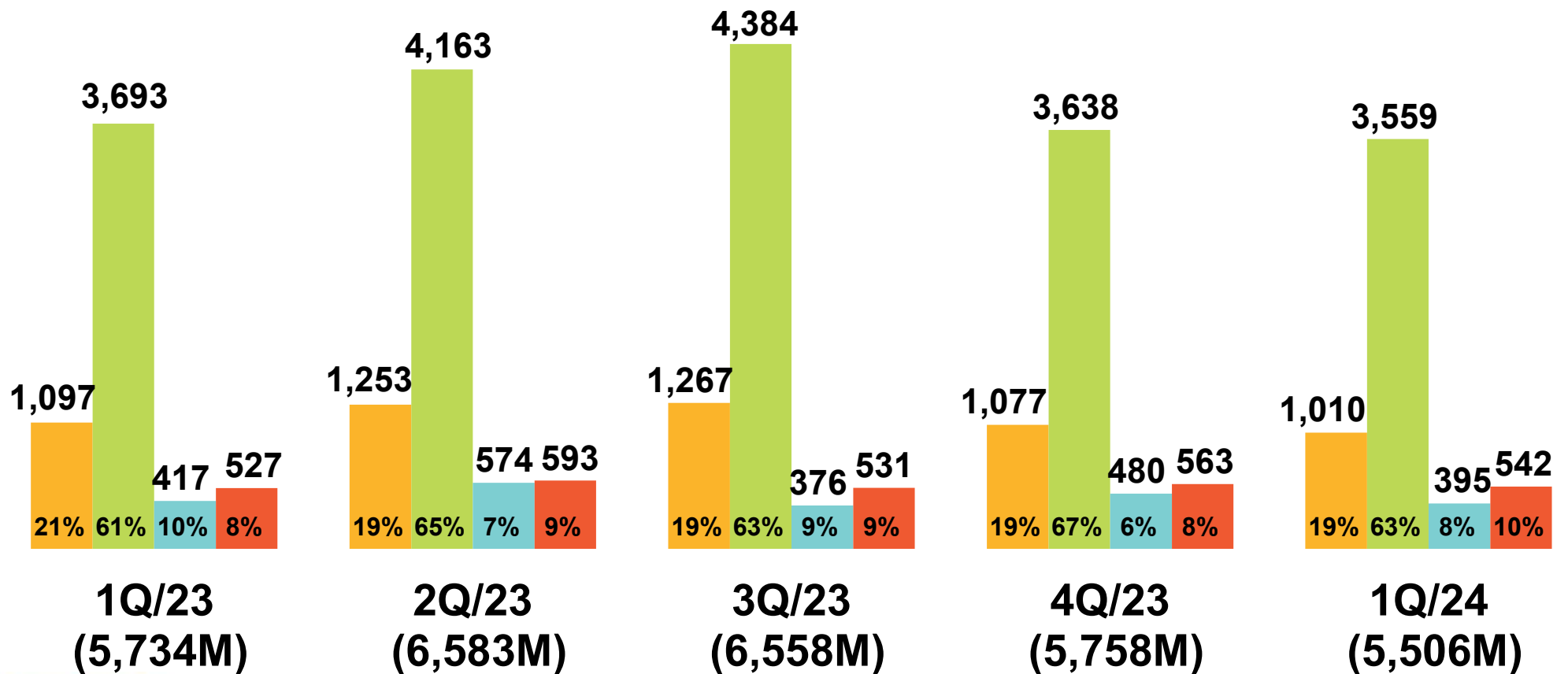


# Management Performance (3/11)

## ● Sales by Products

Unit: NT\$ million

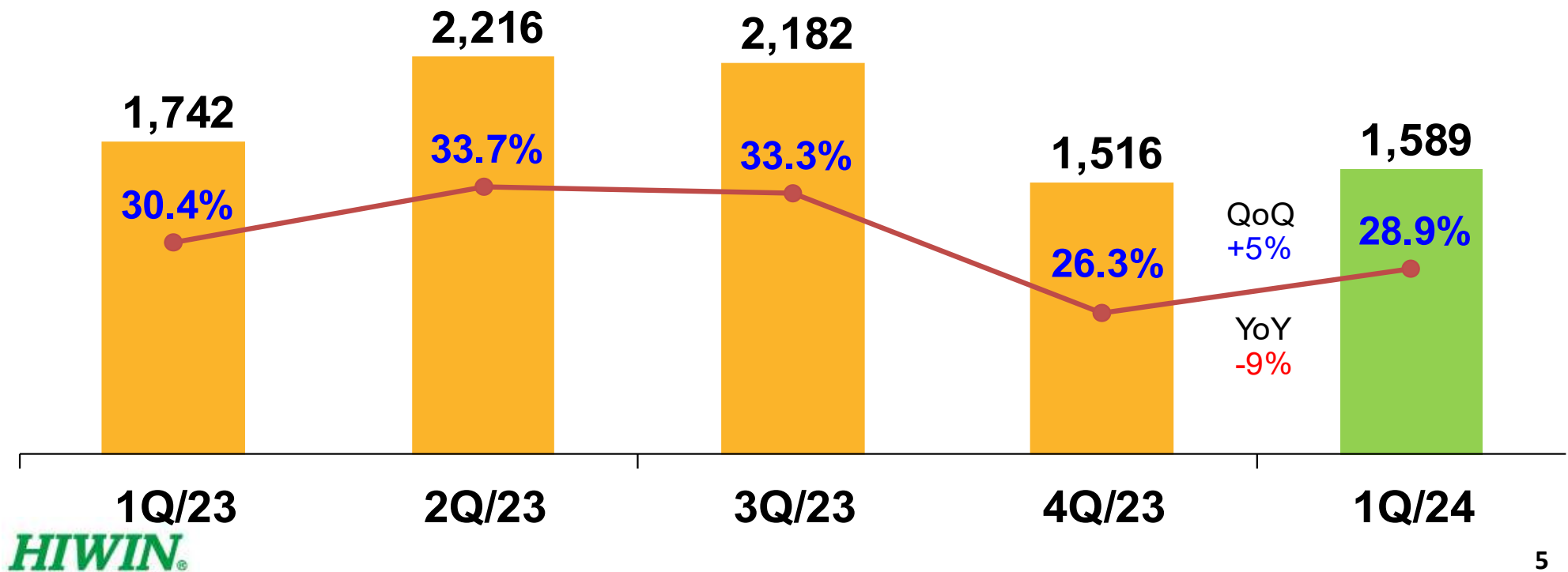
■ Ballscrew ■ Linear Guideway ■ Industrial Robot ■ Others



# Management Performance (4/11)

## ● Gross Profit

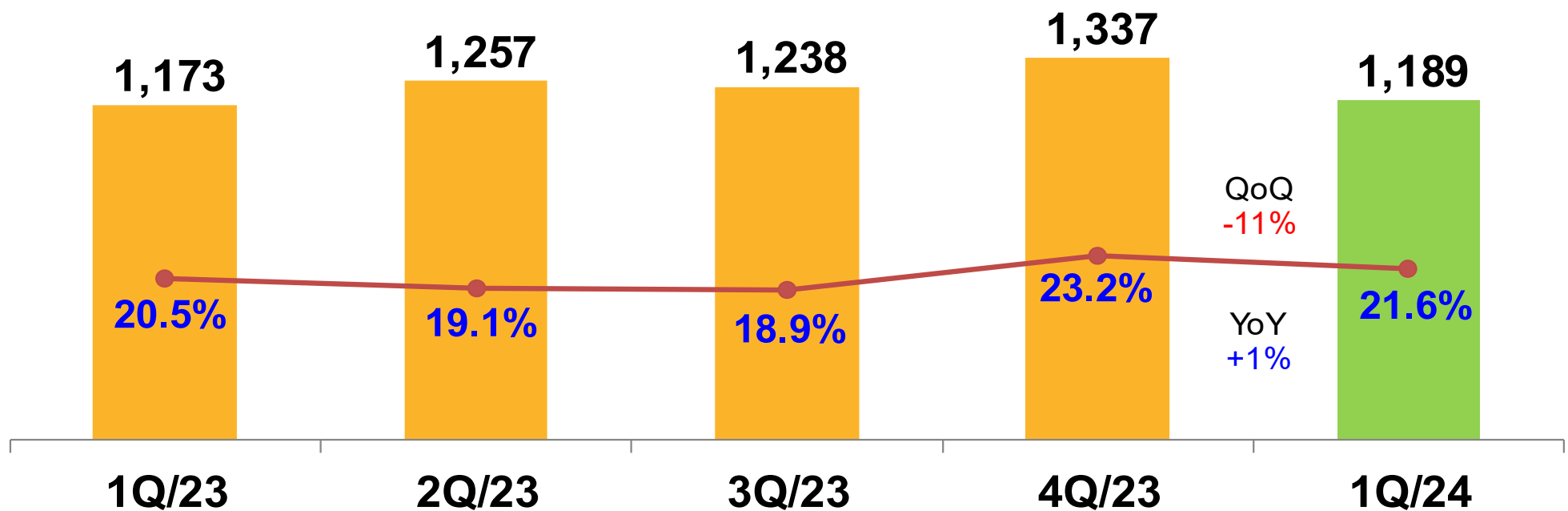
Unit: NT\$ million; % of Sales



# Management Performance (5/11)

## ● Operating Expenses

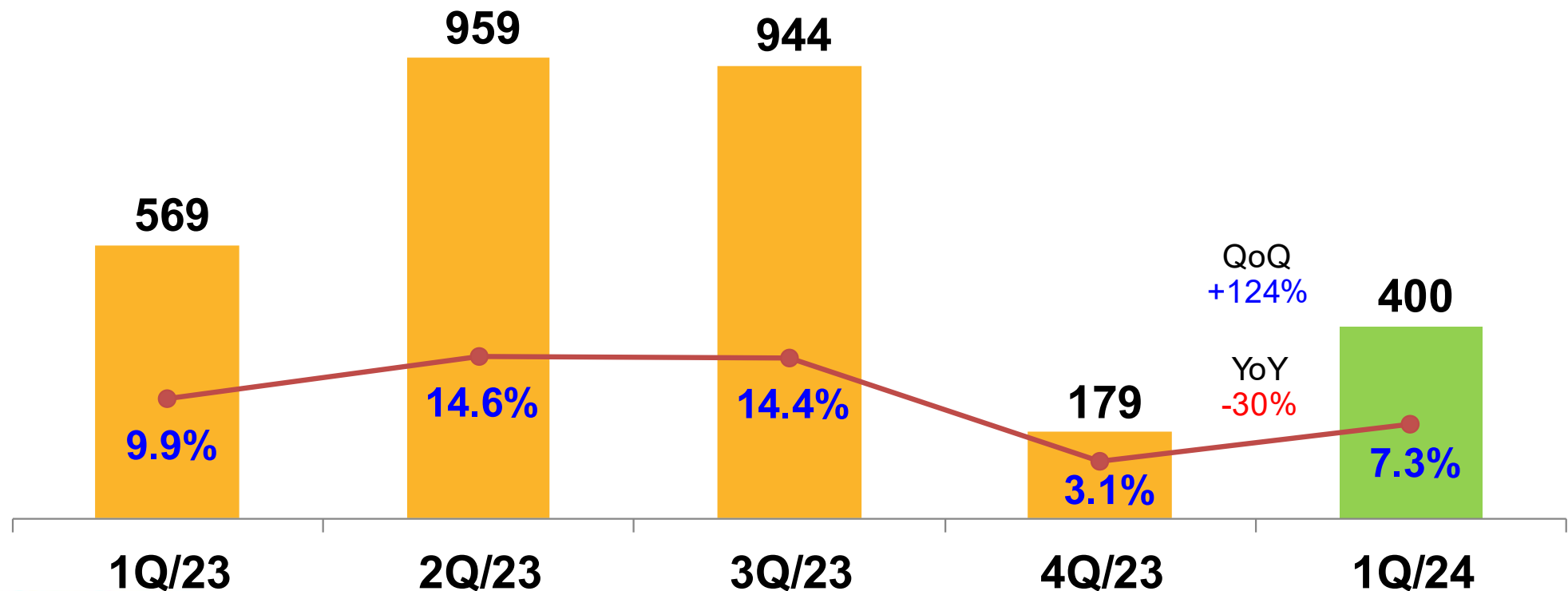
Unit: NT\$ million; % of Sales



# Management Performance (6/11)

## ● Operating Profit

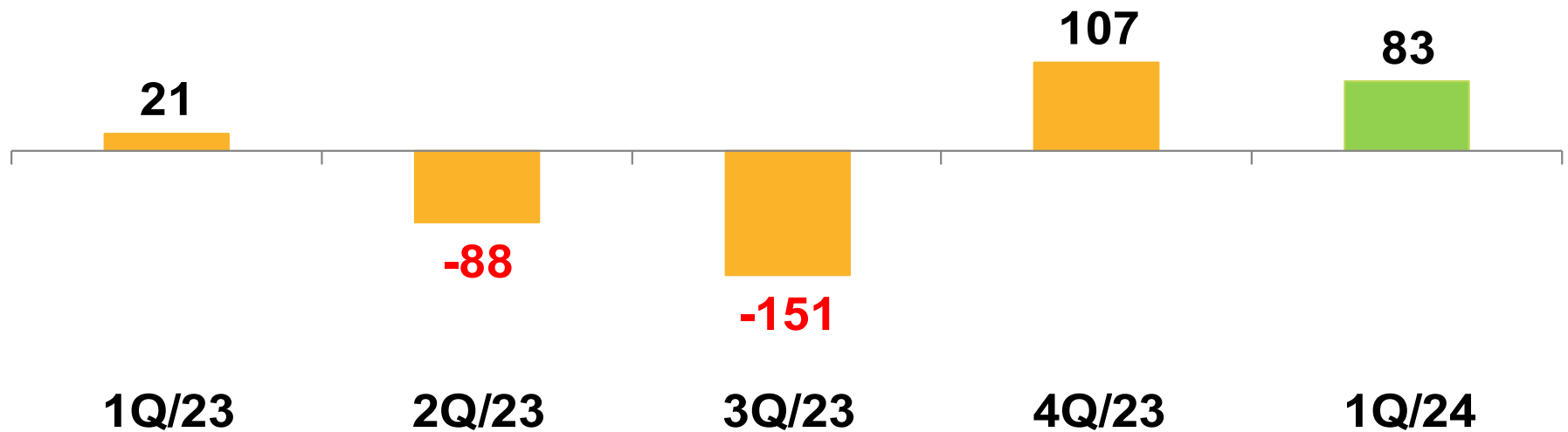
Unit: NT\$ million; % of Sales



# Management Performance (7/11)

Unit: NT\$ million

- Non-operating Income (Loss)



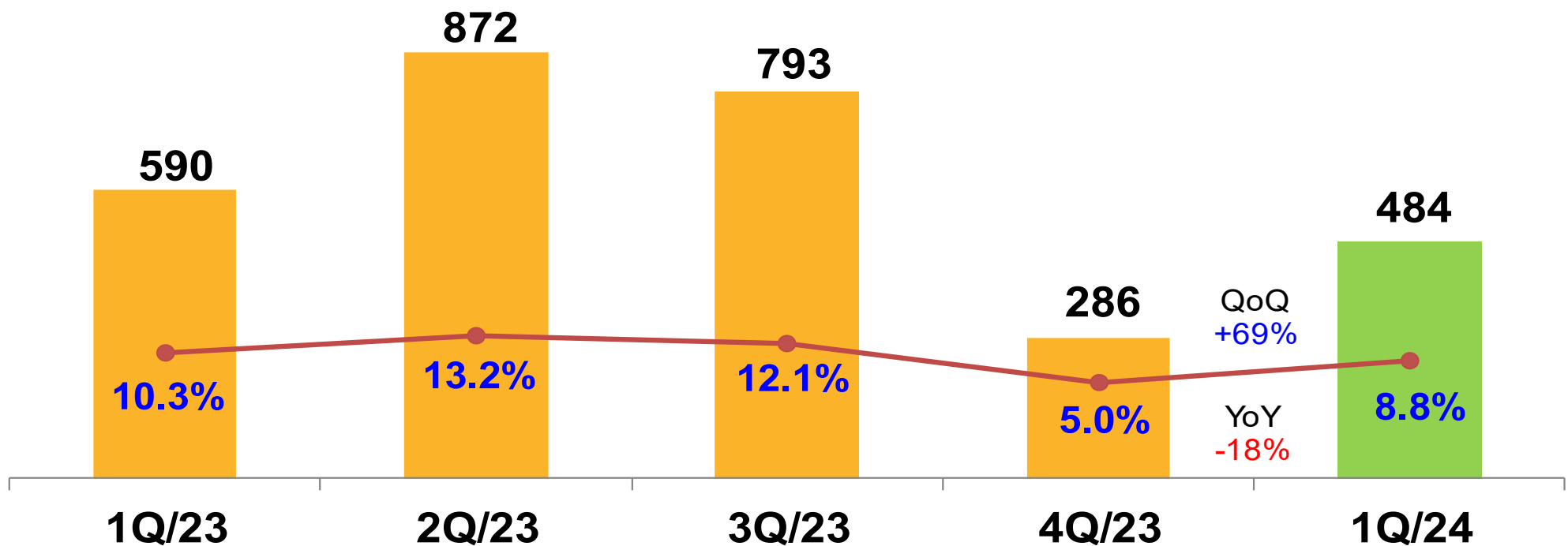
FX Gain(Loss)	18	-107	160	-54	88
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# Management Performance (8/11)

## ● Profit Before Income Tax

Unit: NT\$ million; % of Sales

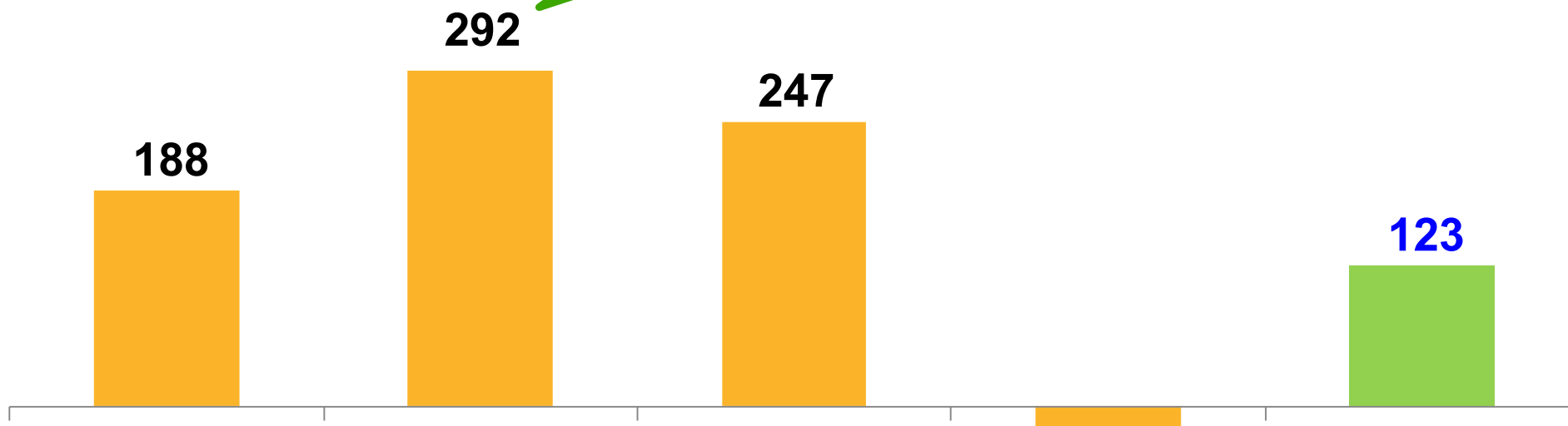


# Management Performance (9/11)

## ● Tax & Effective Tax Rate

Unit: NT\$ million

Tax Rate=21.3%  
Excluding tax on  
unappropriated  
earnings of NT \$106M



1Q/23

2Q/23

3Q/23

4Q/23

1Q/24

Effective  
Tax Rates

31.8%

33.5%

31.2%

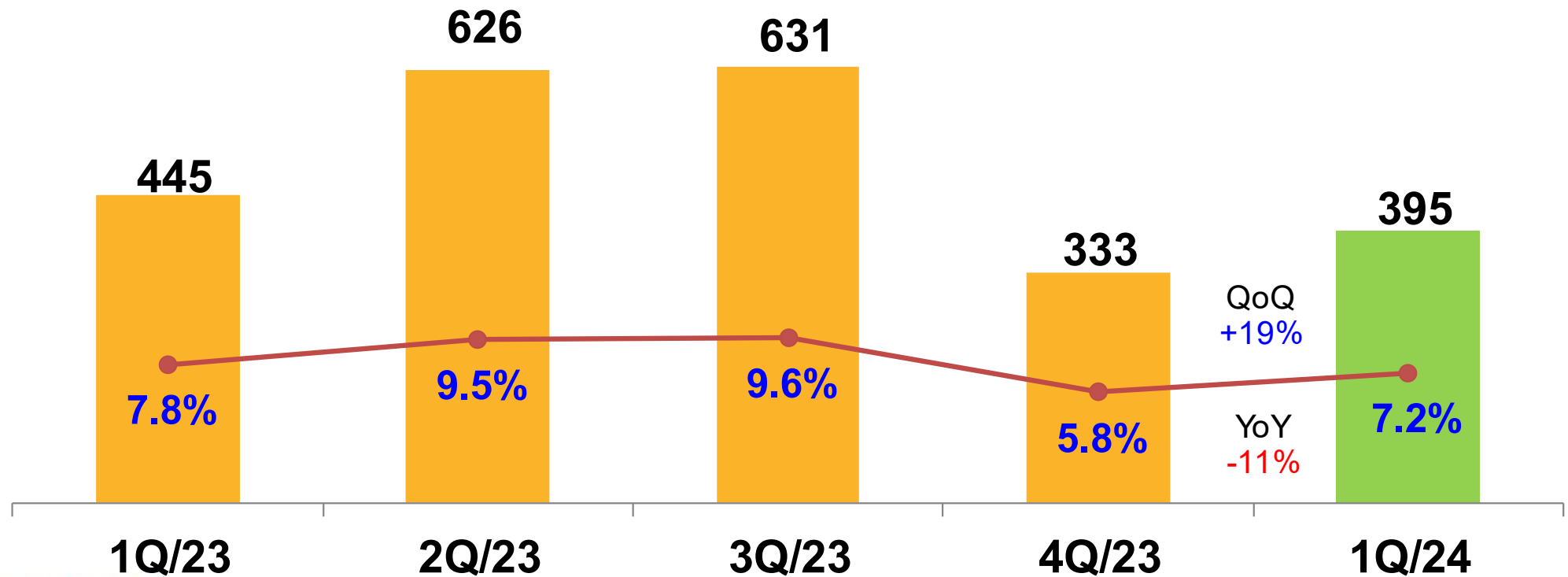
-6.2%

25.3%

# Management Performance (10/11)

Unit: NT\$ million; % of Sales

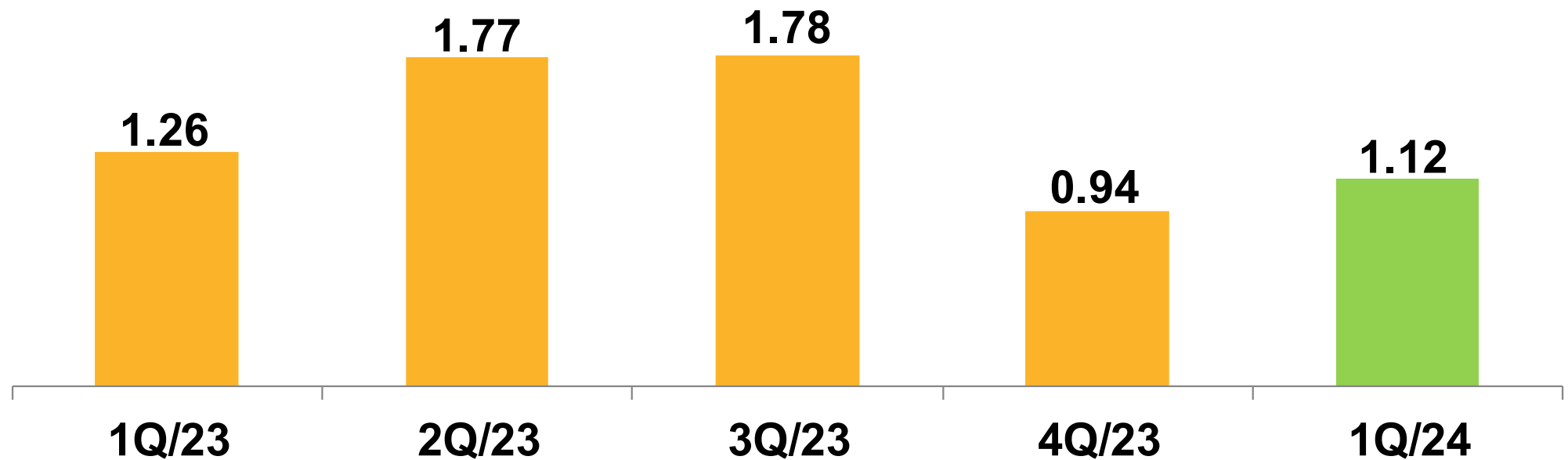
- **Net Profit (Attributable to Hiwin)**



# Management Performance (11/11)

Unit: NT\$ dollar

- Basic EPS





**Thank You**

