



Hiwin Technologies Corp.

2023 Q3 Investor Conference

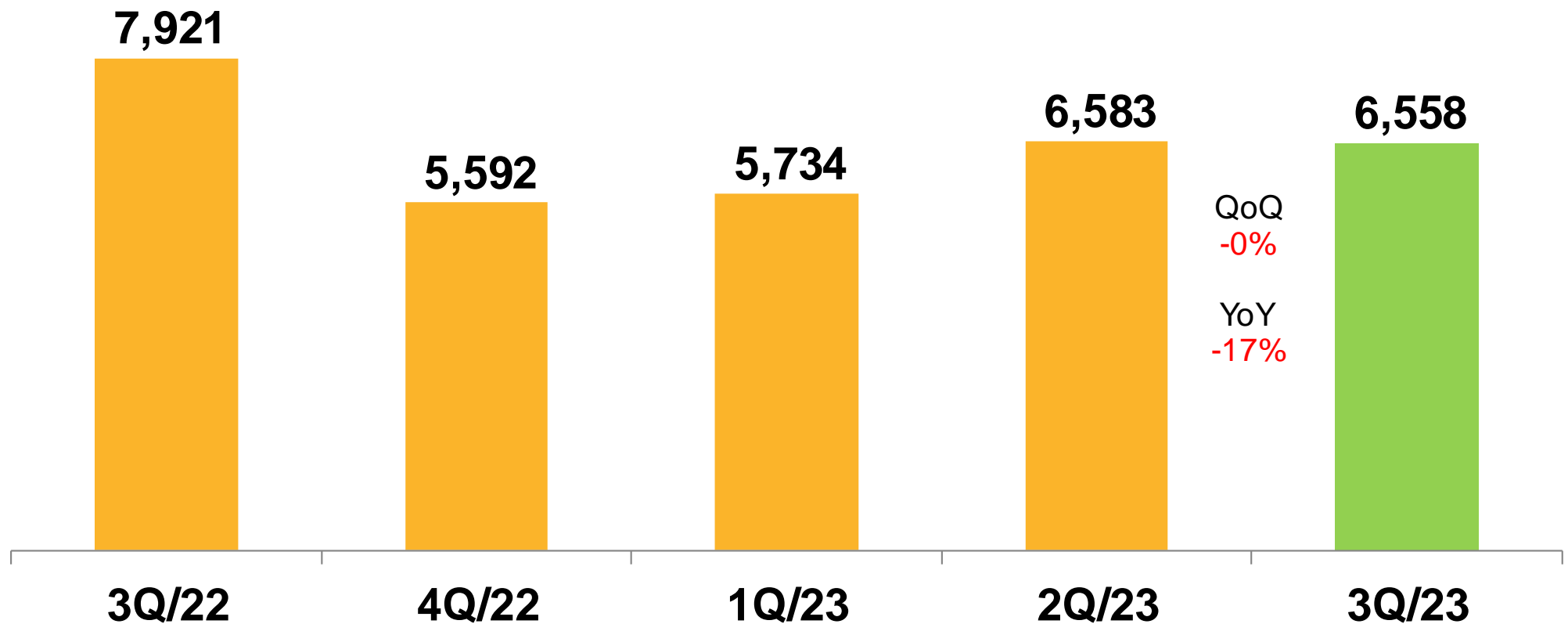
Mr. Leo Liao
Senior Vice President
November 22, 2023



Management Performance (1/11)

● Sales

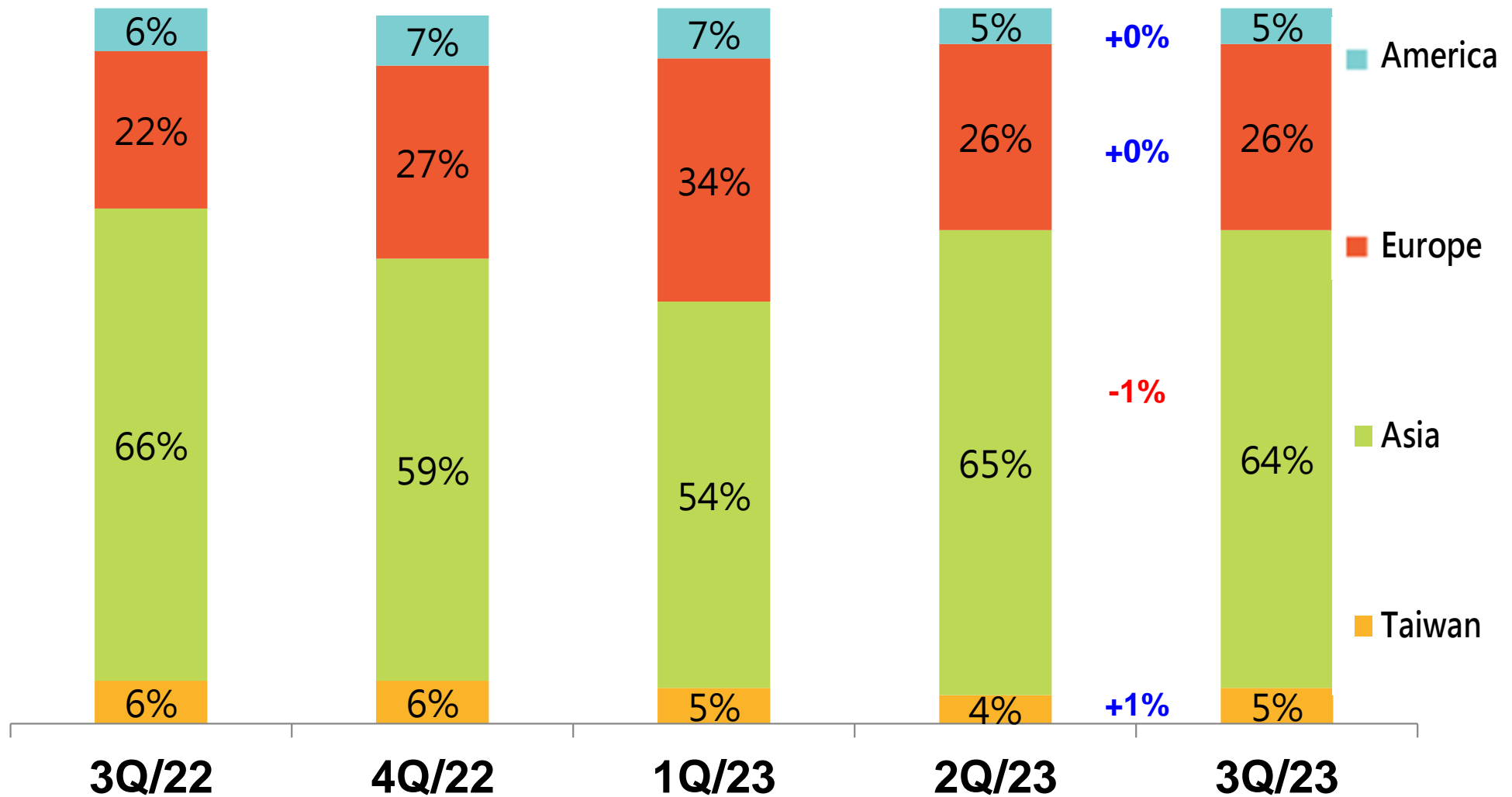
Unit: NT\$ million



Management Performance (2/11)

● Sales by Regions

Unit: %

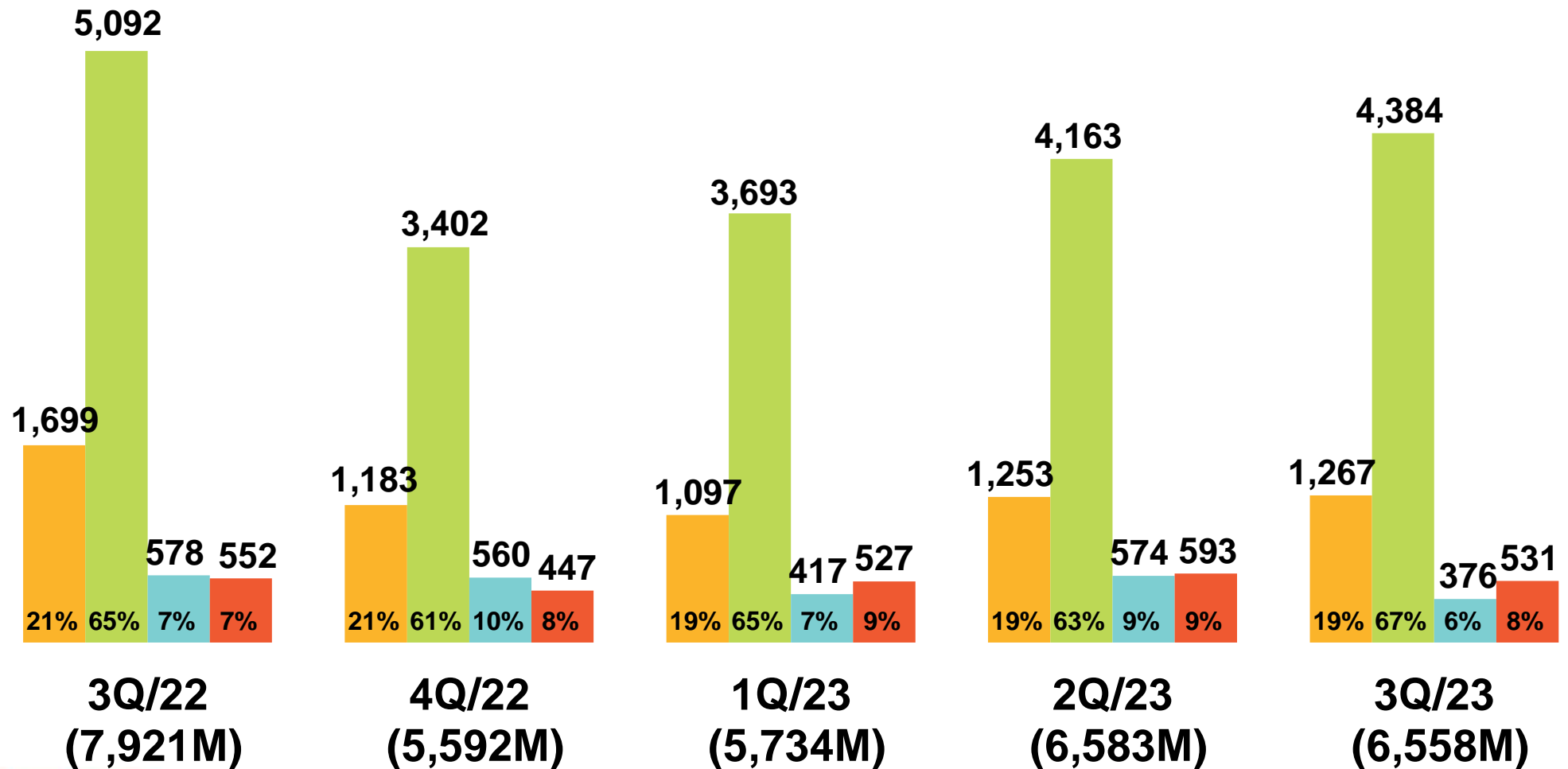


Management Performance (3/11)

● Sales by Products

Unit: NT\$ million

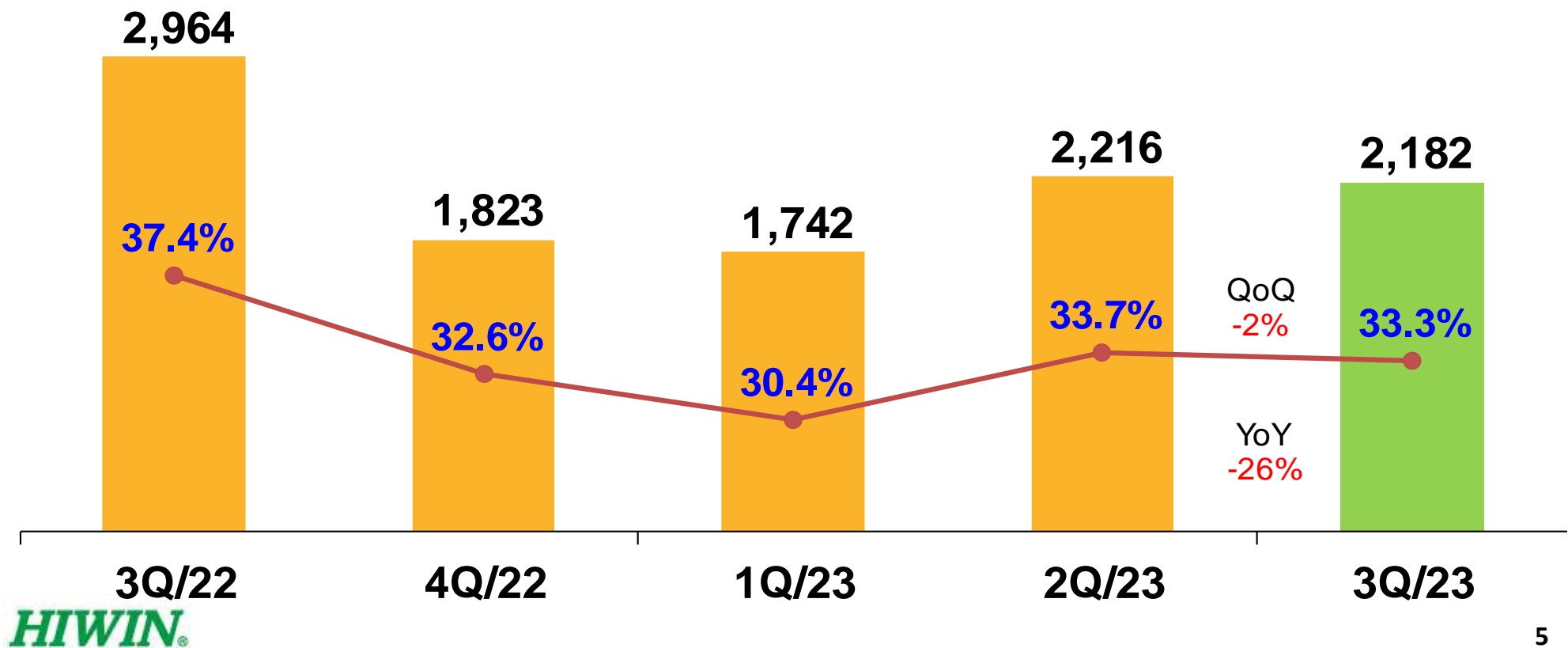
■ Ballscrew ■ Linear Guideway ■ Industrial Robot ■ Others



Management Performance (4/11)

● Gross Profit

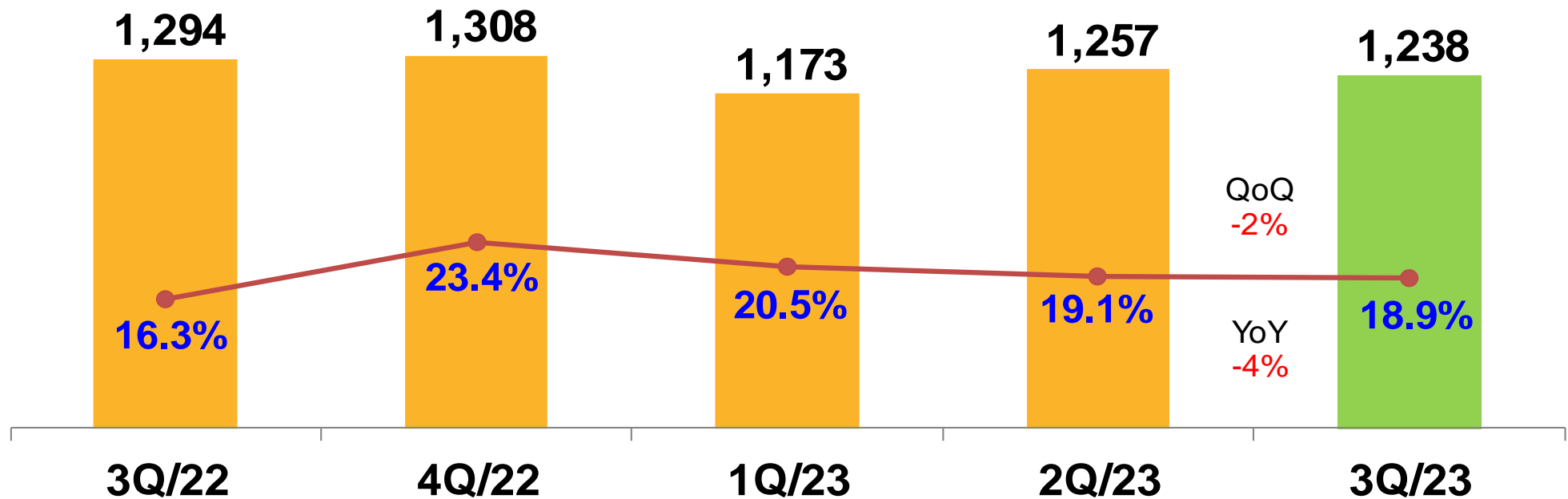
Unit: NT\$ million; % of Sales



Management Performance (5/11)

● Operating Expenses

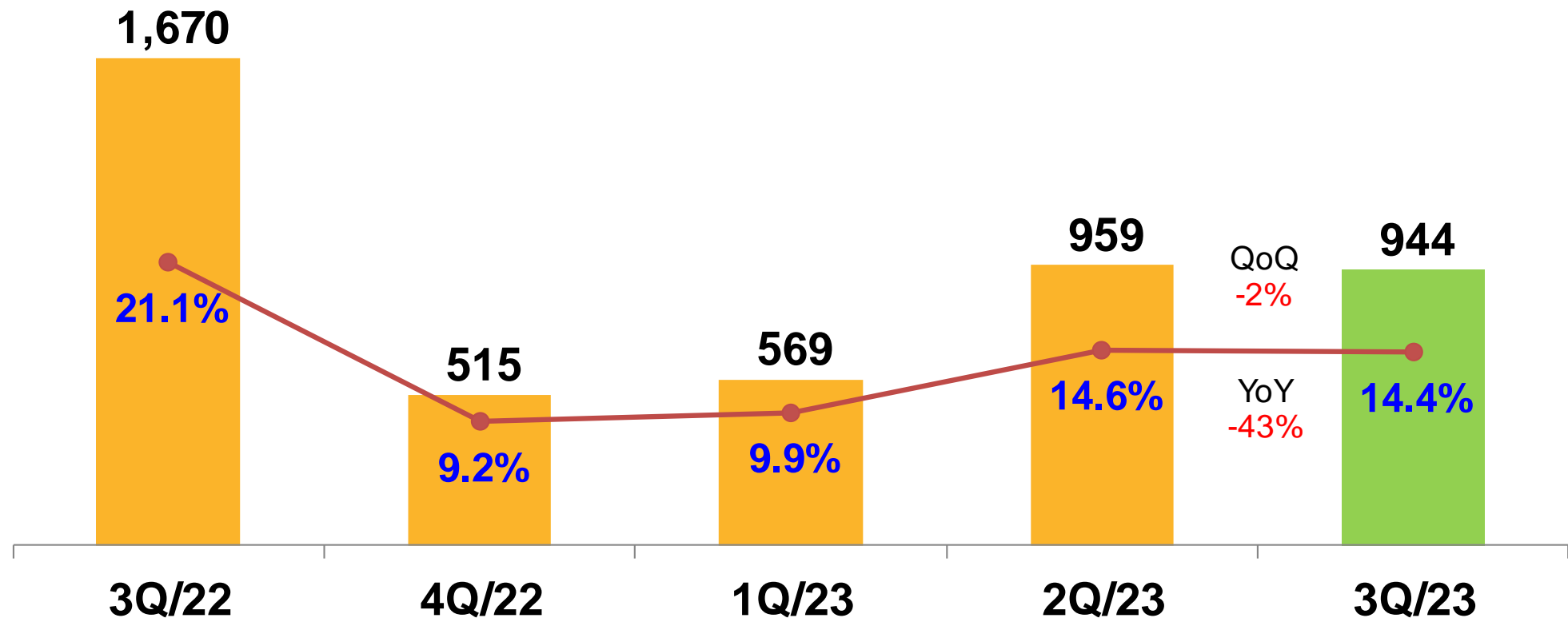
Unit: NT\$ million; % of Sales



Management Performance (6/11)

● Operating Profit

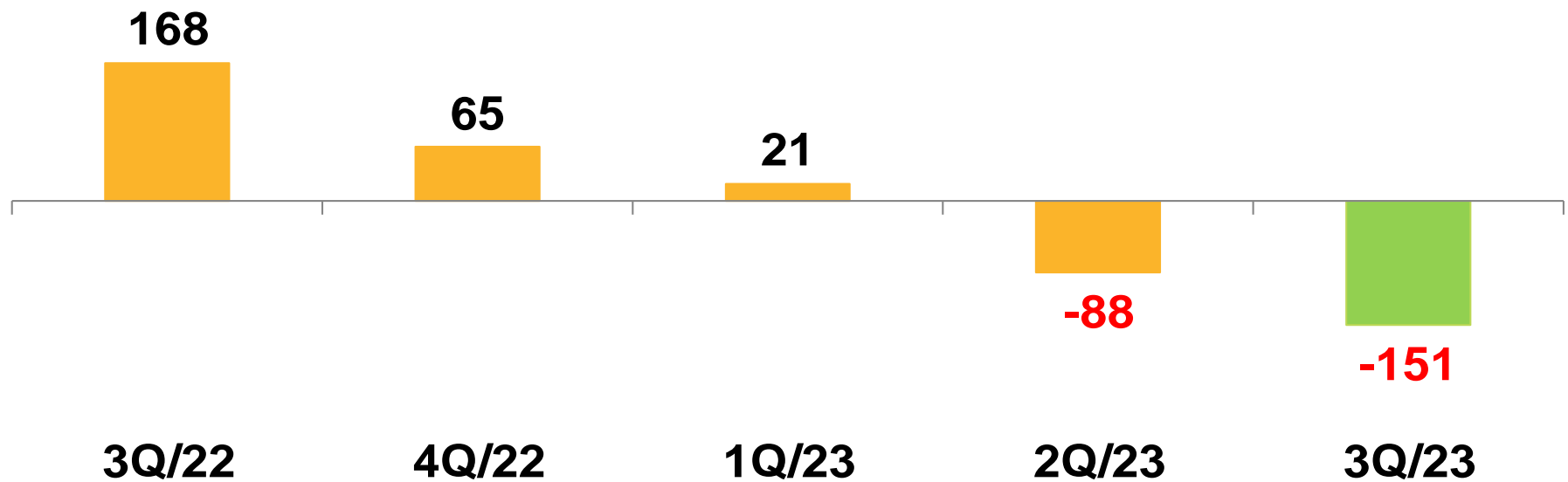
Unit: NT\$ million; % of Sales



Management Performance (7/11)

Unit: NT\$ million

- **Non-operating Income (Loss)**

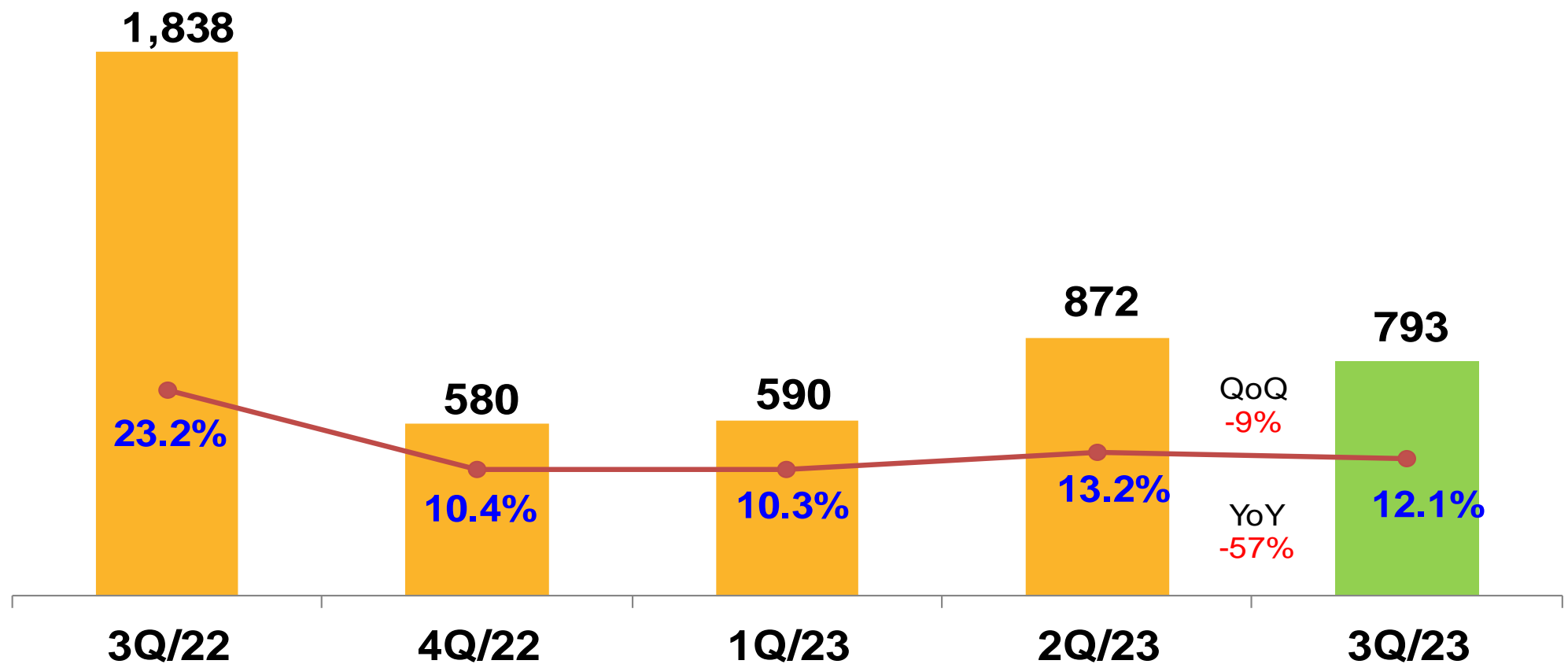


FX Gain(Loss)	114	67	18	-107	160
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Management Performance (8/11)

● Profit Before Income Tax

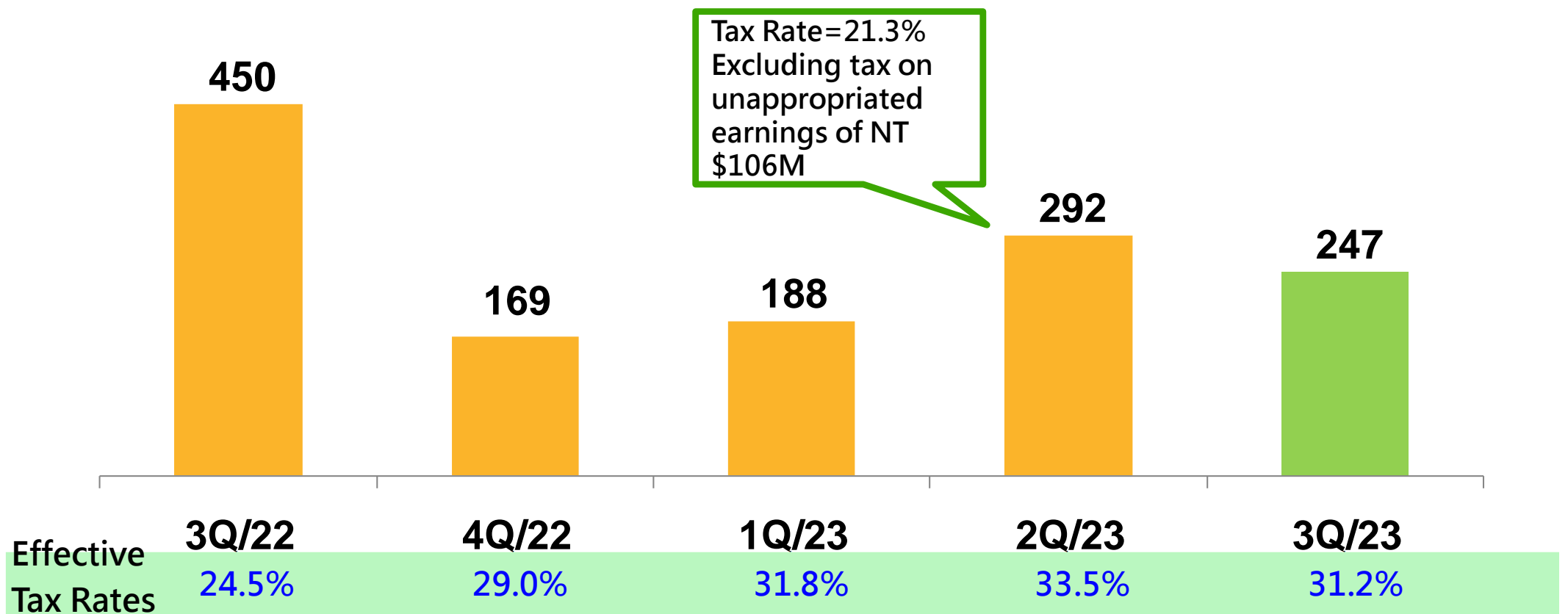
Unit: NT\$ million; % of Sales



Management Performance (9/11)

● Tax & Effective Tax Rate

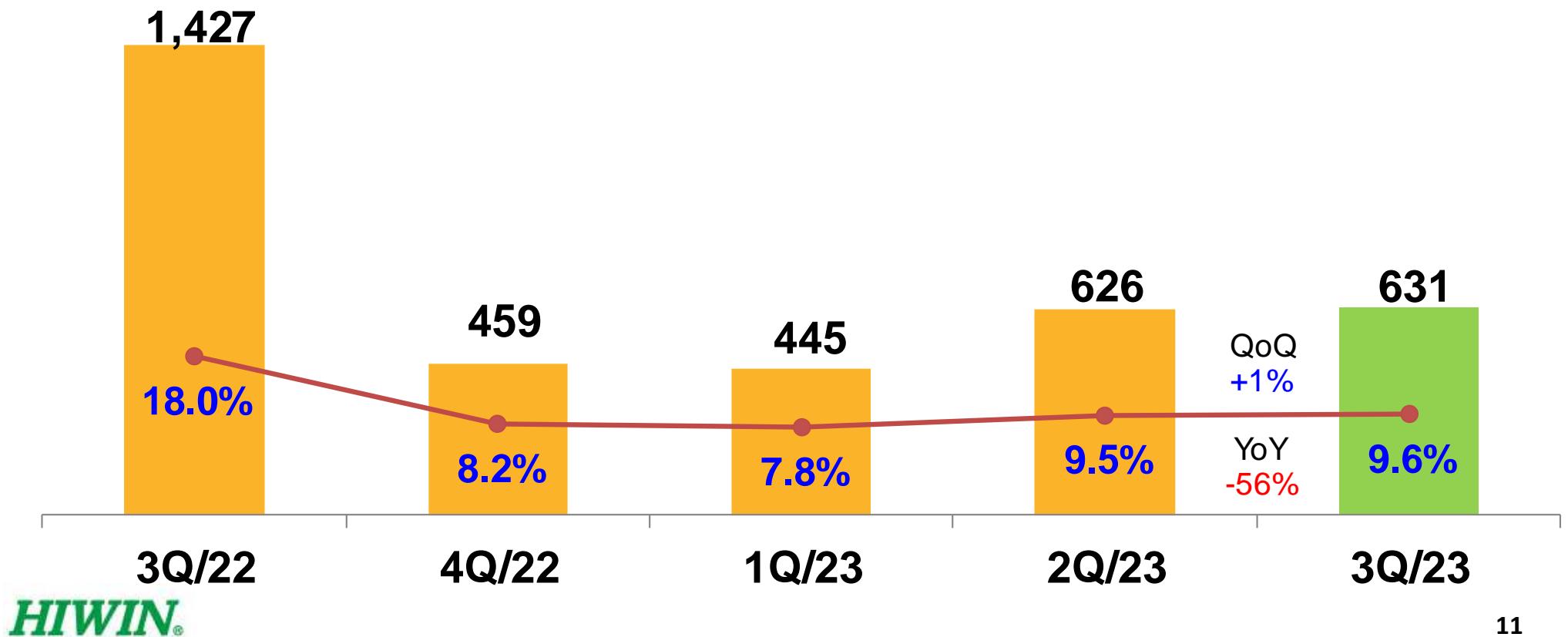
Unit: NT\$ million



Management Performance (10/11)

Unit: NT\$ million; % of Sales

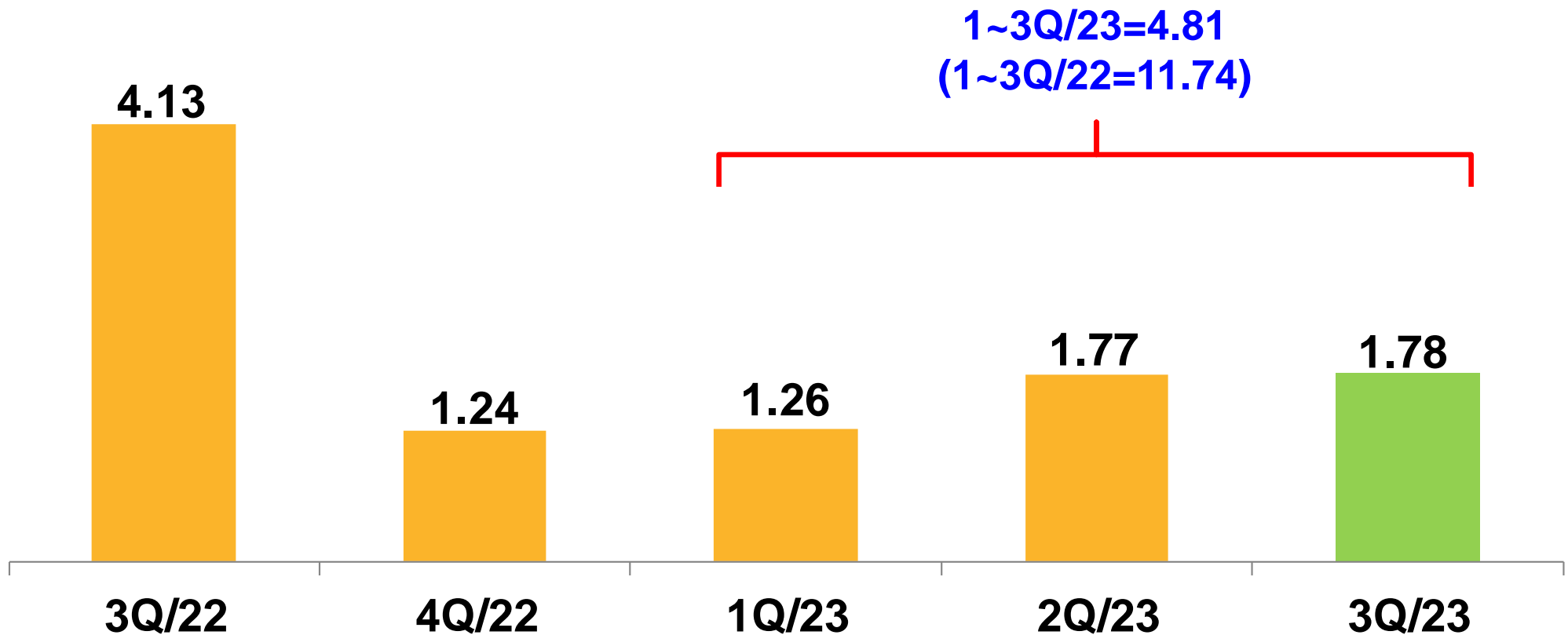
- **Net Profit (Attributable to Hiwin)**



Management Performance (11/11)

Unit: NT\$ dollar

- Basic EPS





Thank You

