



Hiwin Technologies Corp. 2016 Q 3 Investor Conference

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Associate Vice President
November 14, 2016



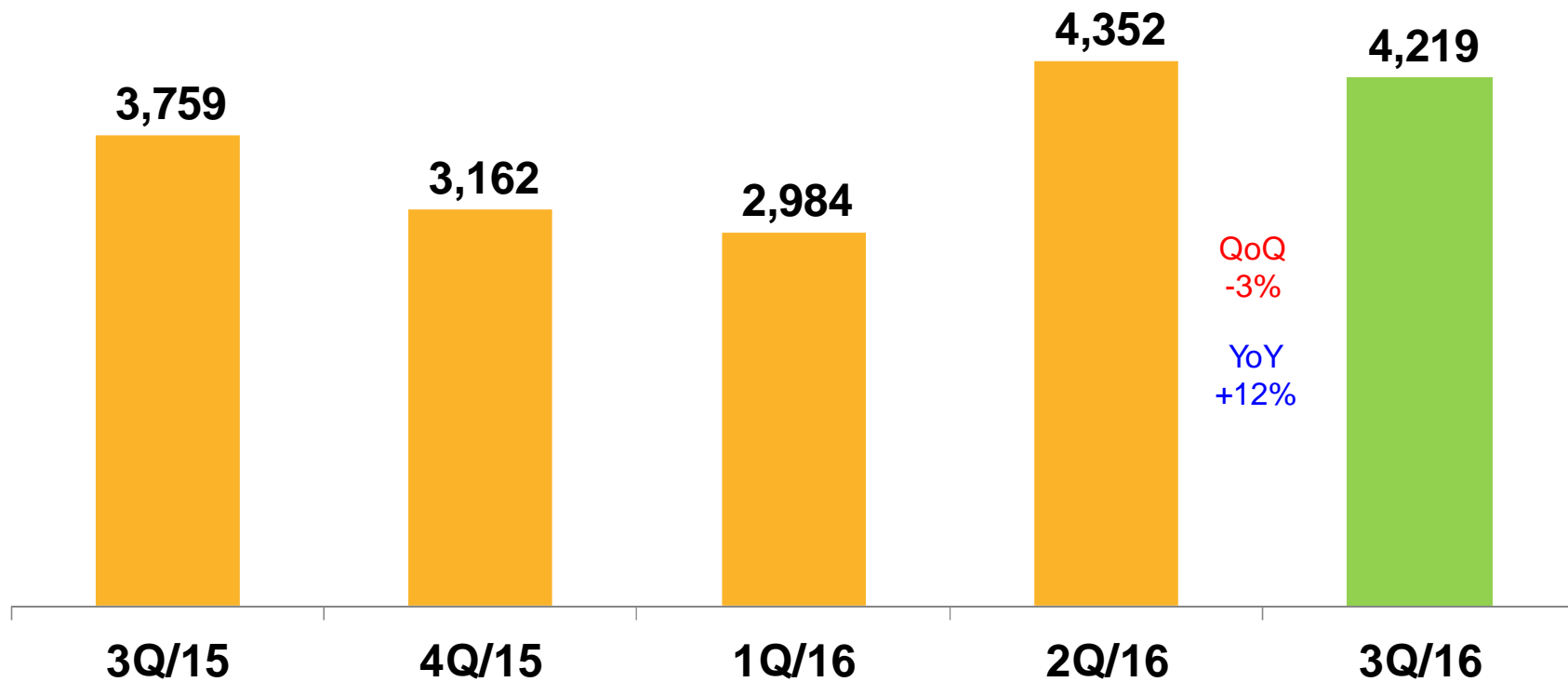
Agenda

1. Management Performance
2. Honors and Awards

1. Management Performance (1/12)

● Sales

Unit: NT\$ million

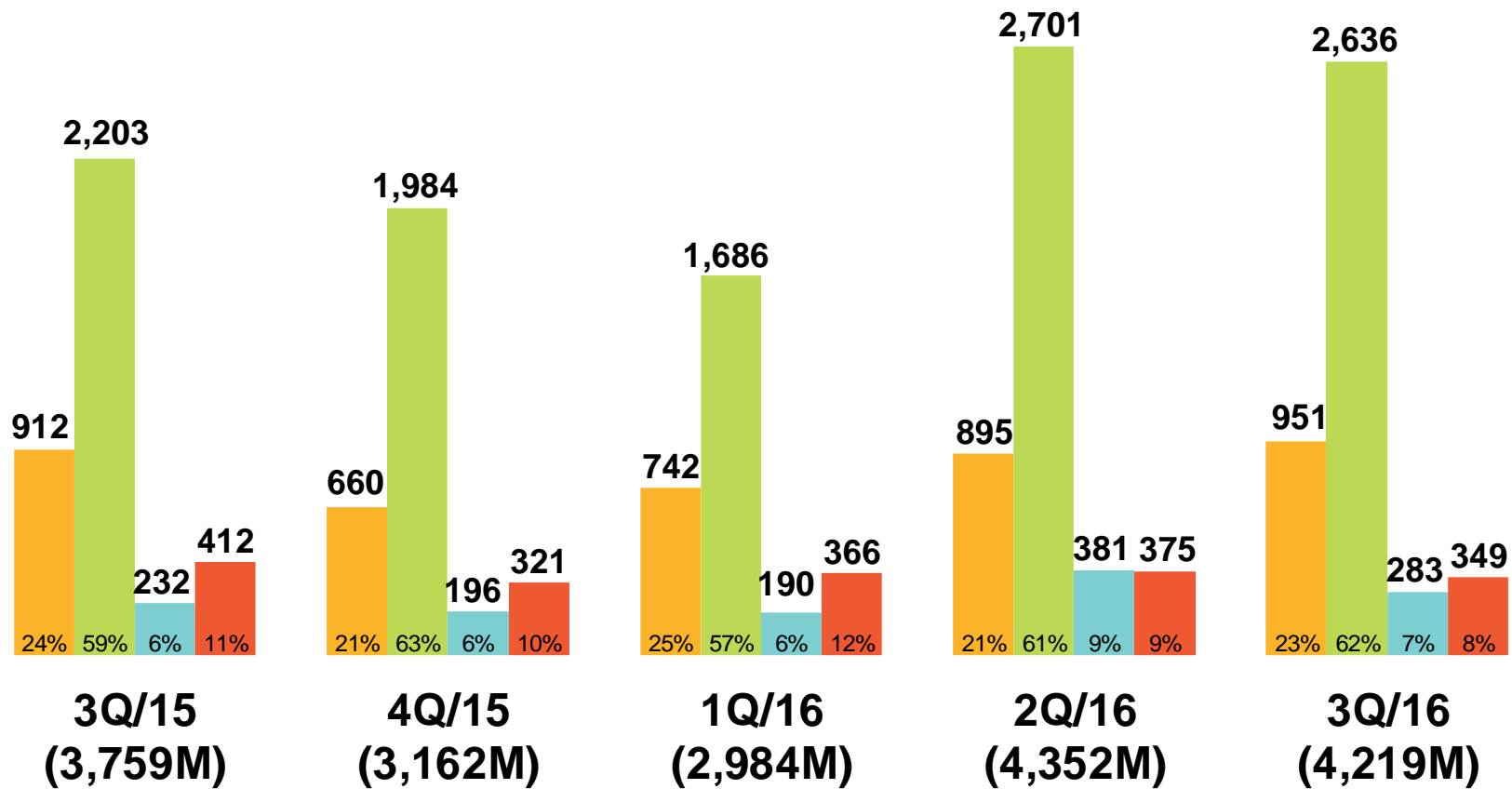


1. Management Performance (2/12)

● Sales by Products

Unit: NT\$ million

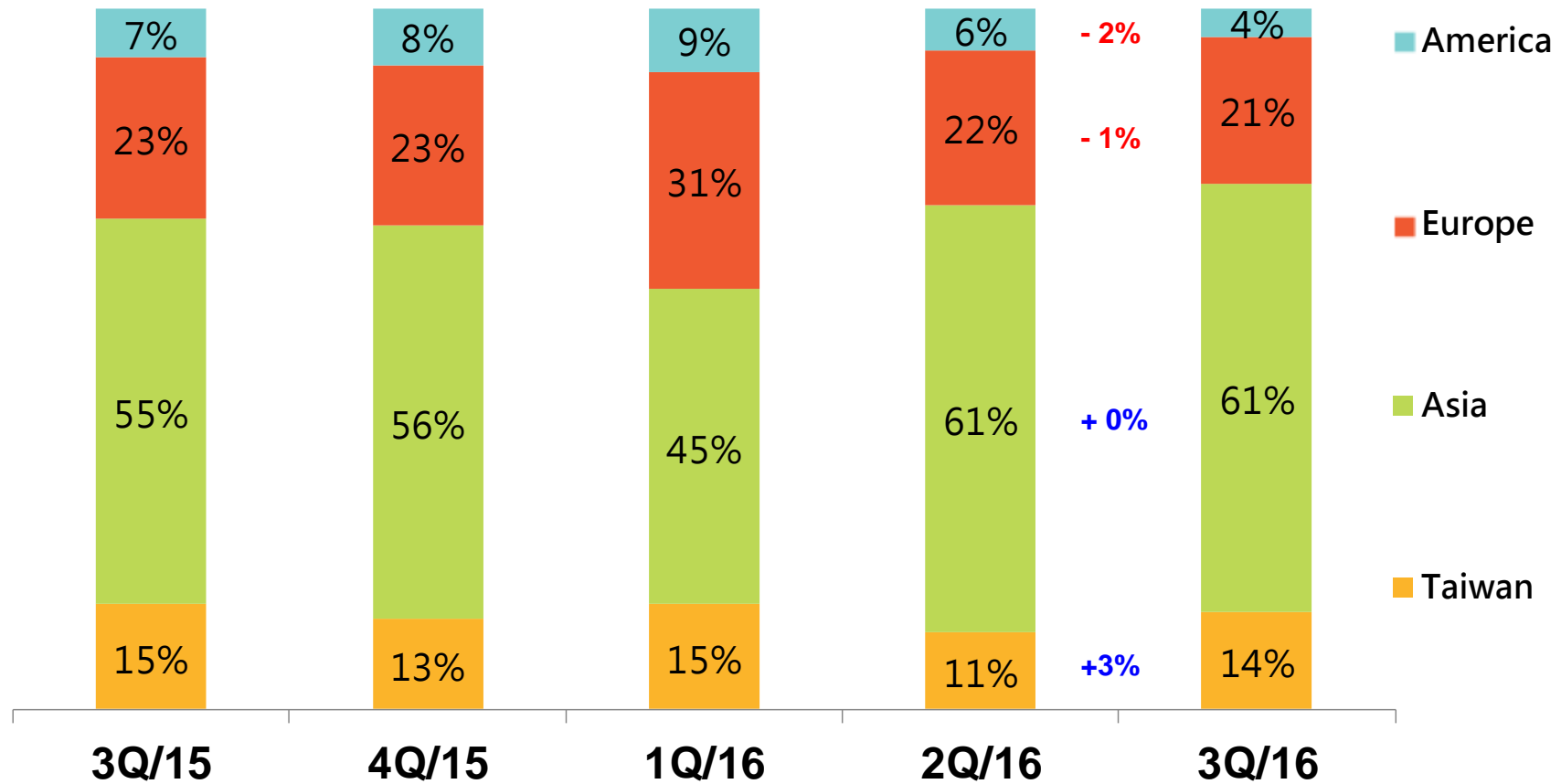
■ Ballscrew
 ■ Linear Guideway
 ■ Industrial Robot
 ■ Others



1. Management Performance (3/12)

● Sales by Regions

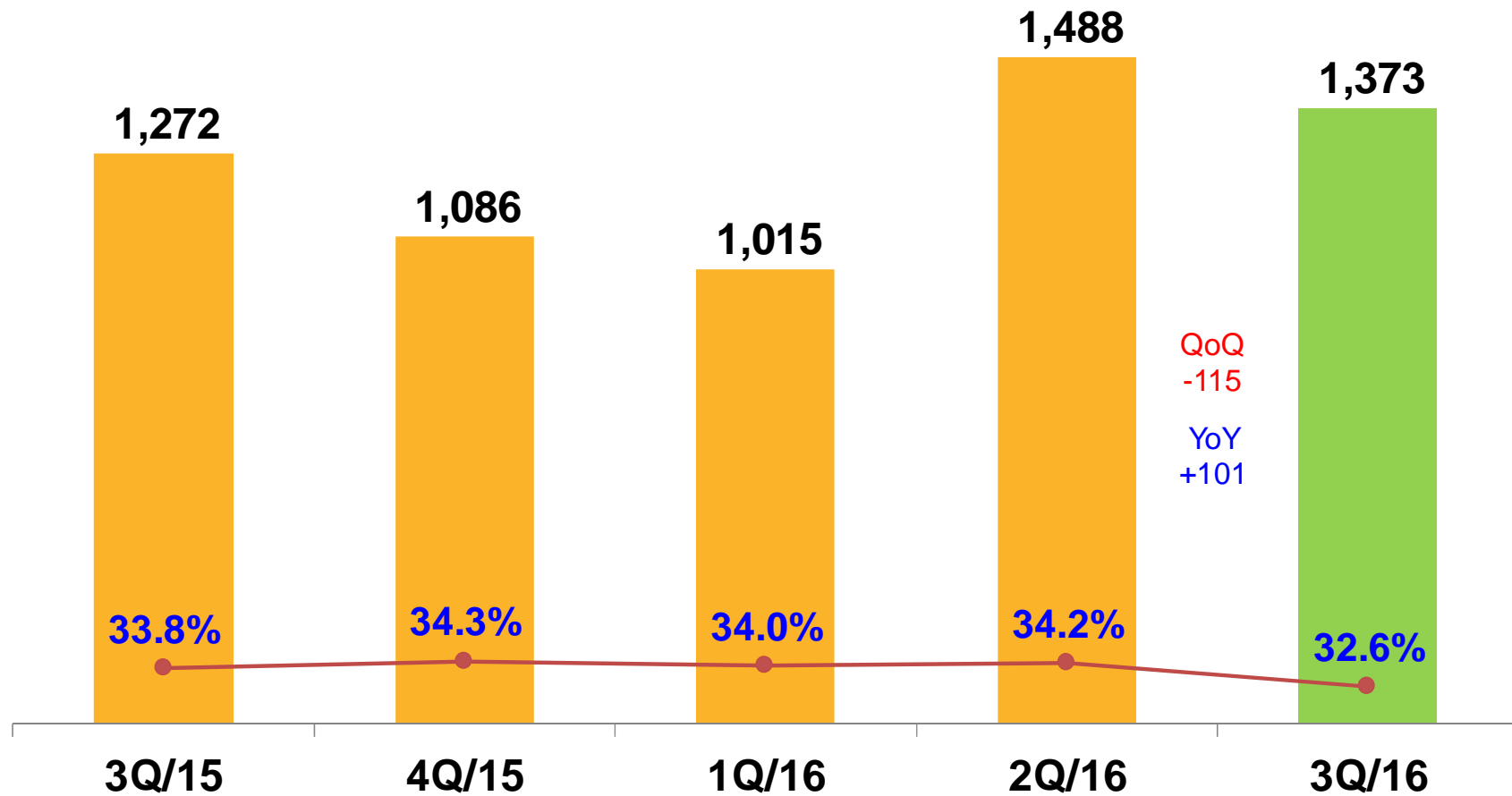
Unit: %



1. Management Performance (4/12)

● Gross Profit

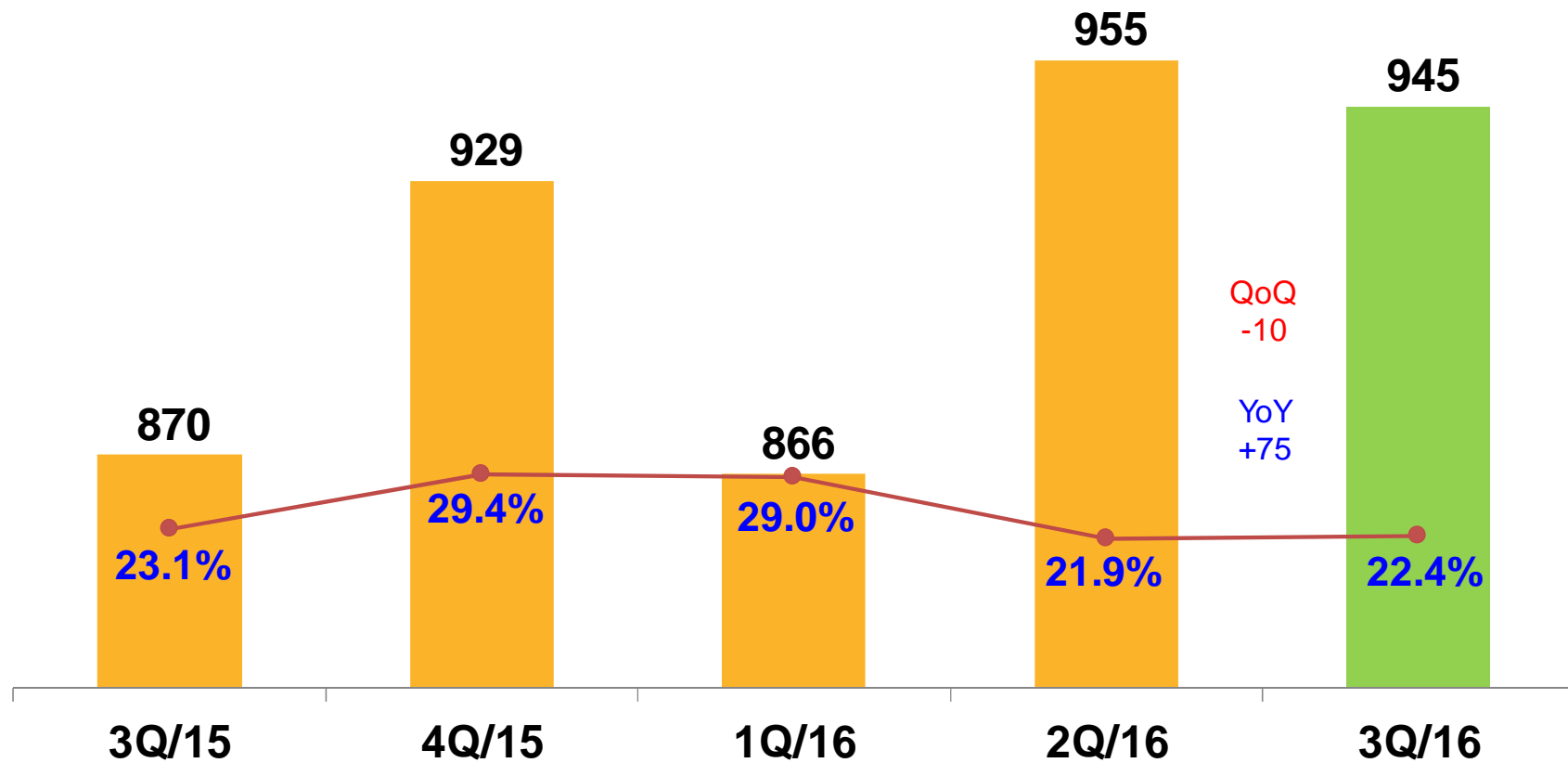
Unit: NT\$ million; % of Sales



1. Management Performance (5/12)

● Operating Expenses

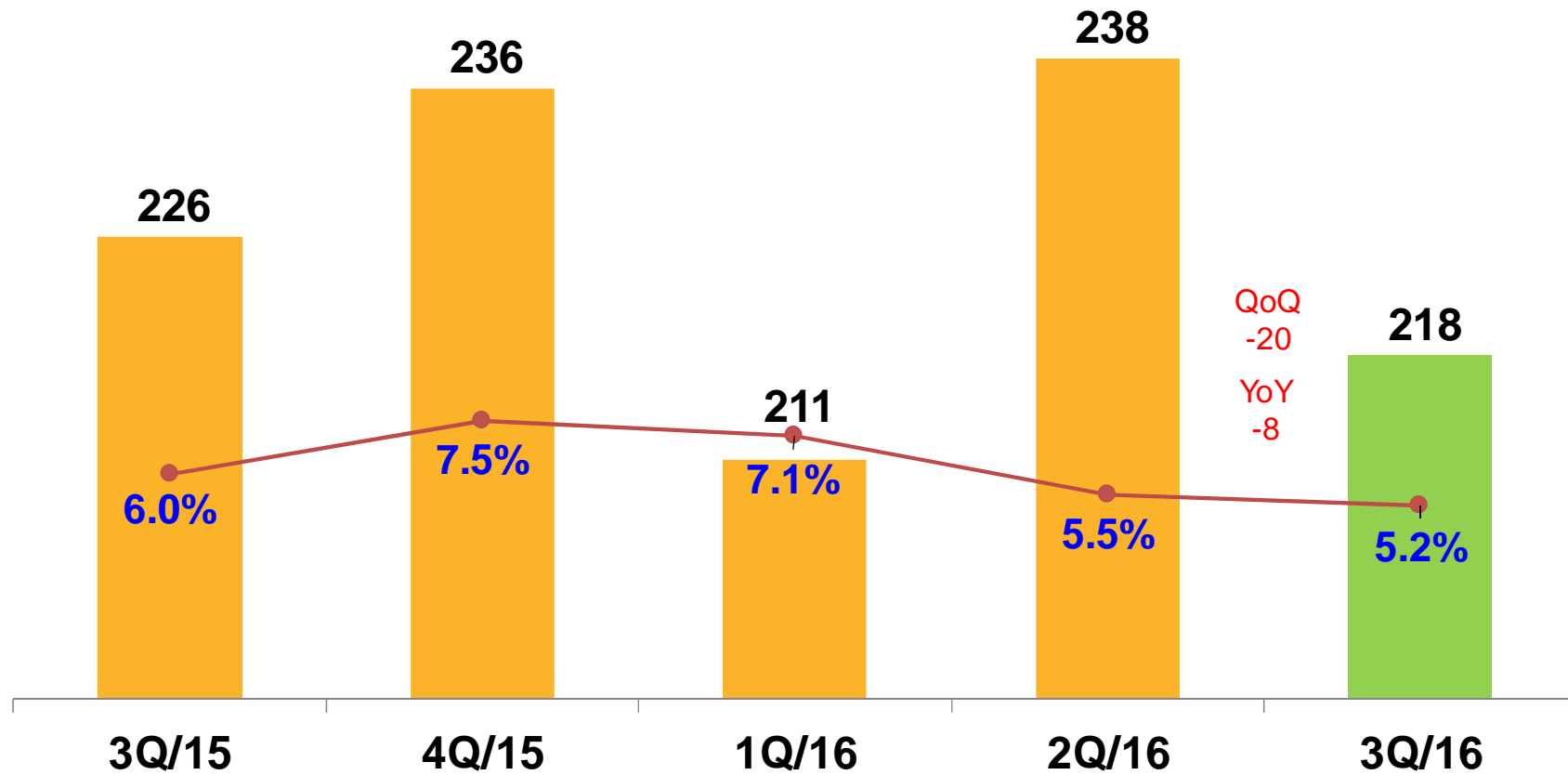
Unit: NT\$ million; % of Sales



1. Management Performance (6/12)

● R&D Expenses

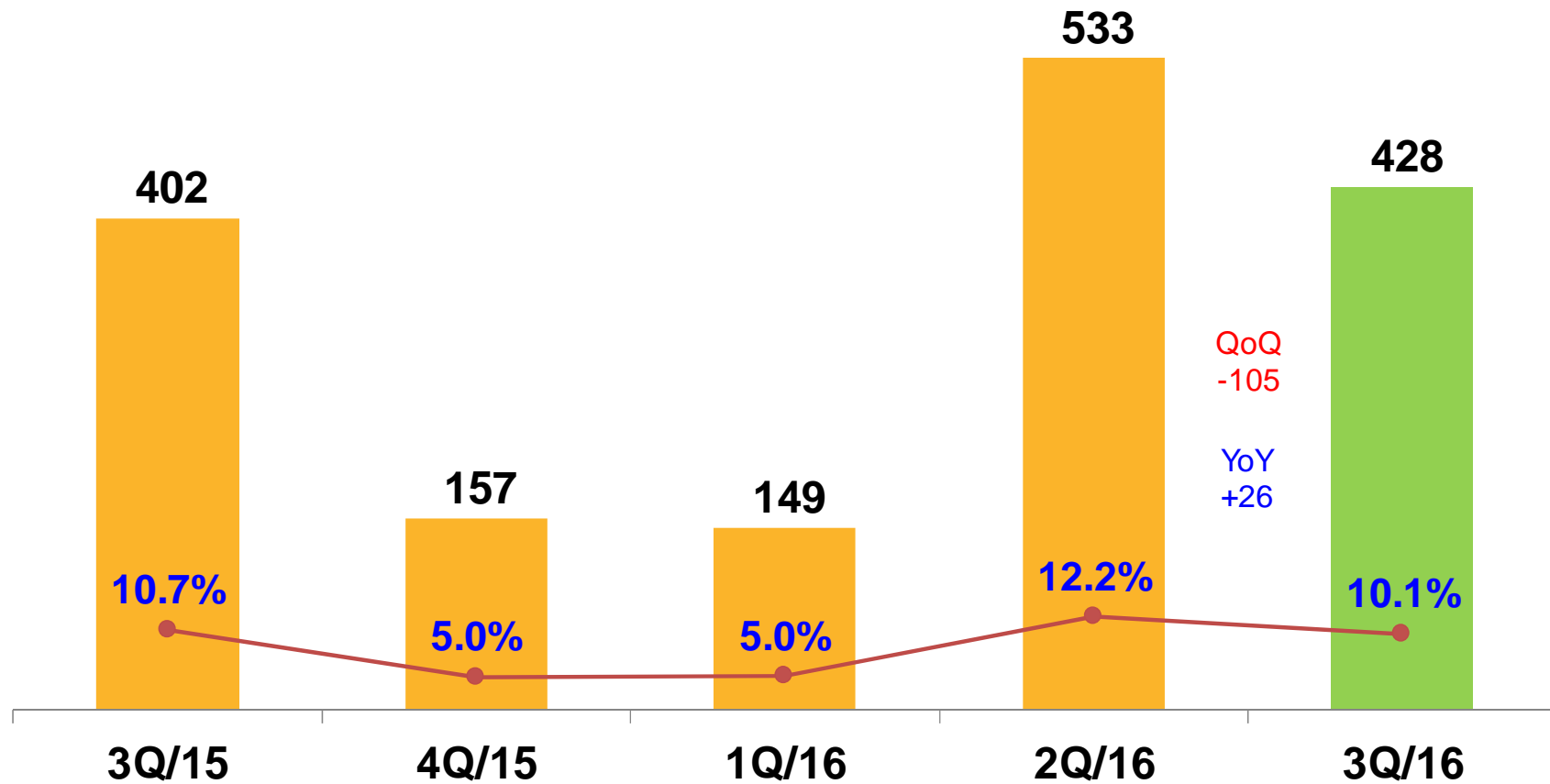
Unit: NT\$ million; % of Sales



1. Management Performance (7/12)

- Operating Profit

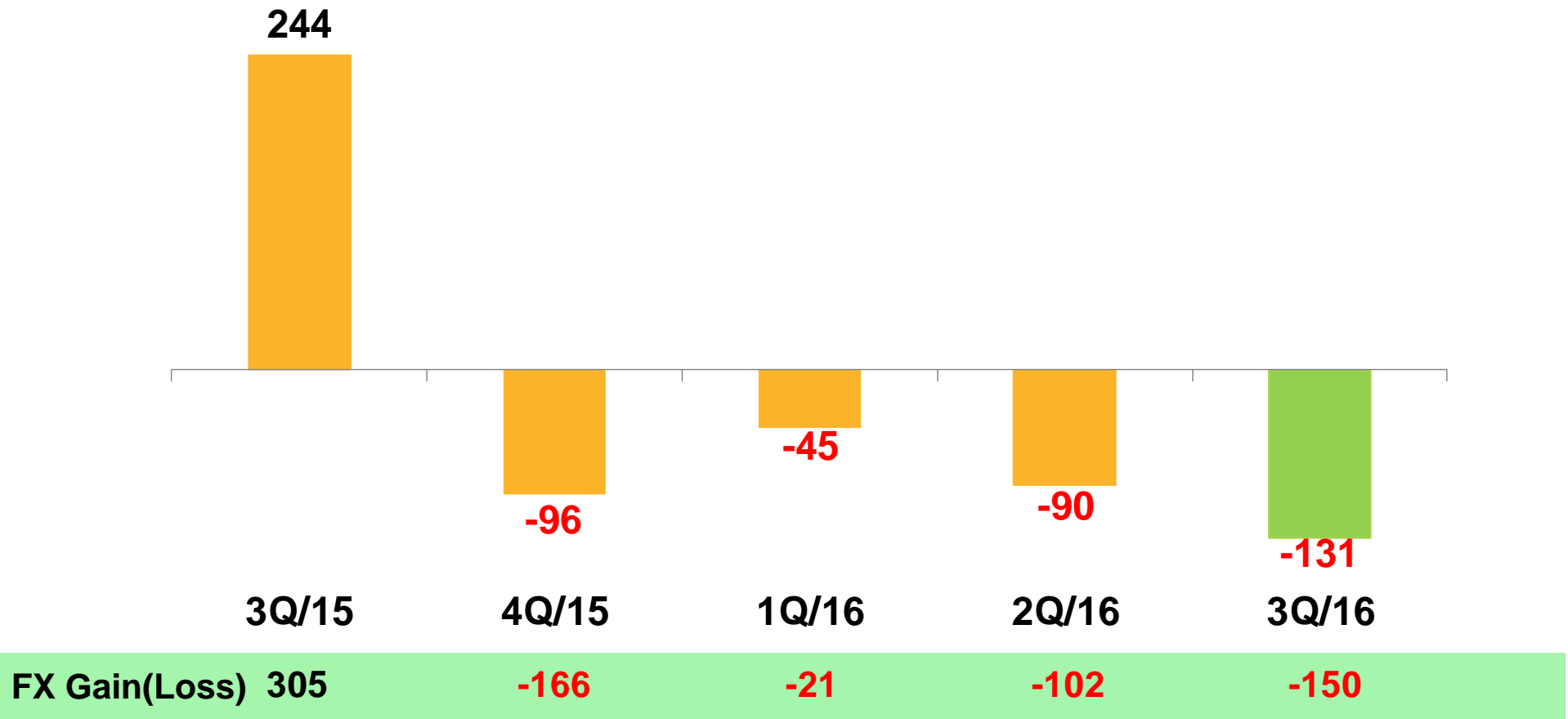
Unit: NT\$ million; % of Sales



1. Management Performance (8/12)

- Non-operating Gain (Loss)

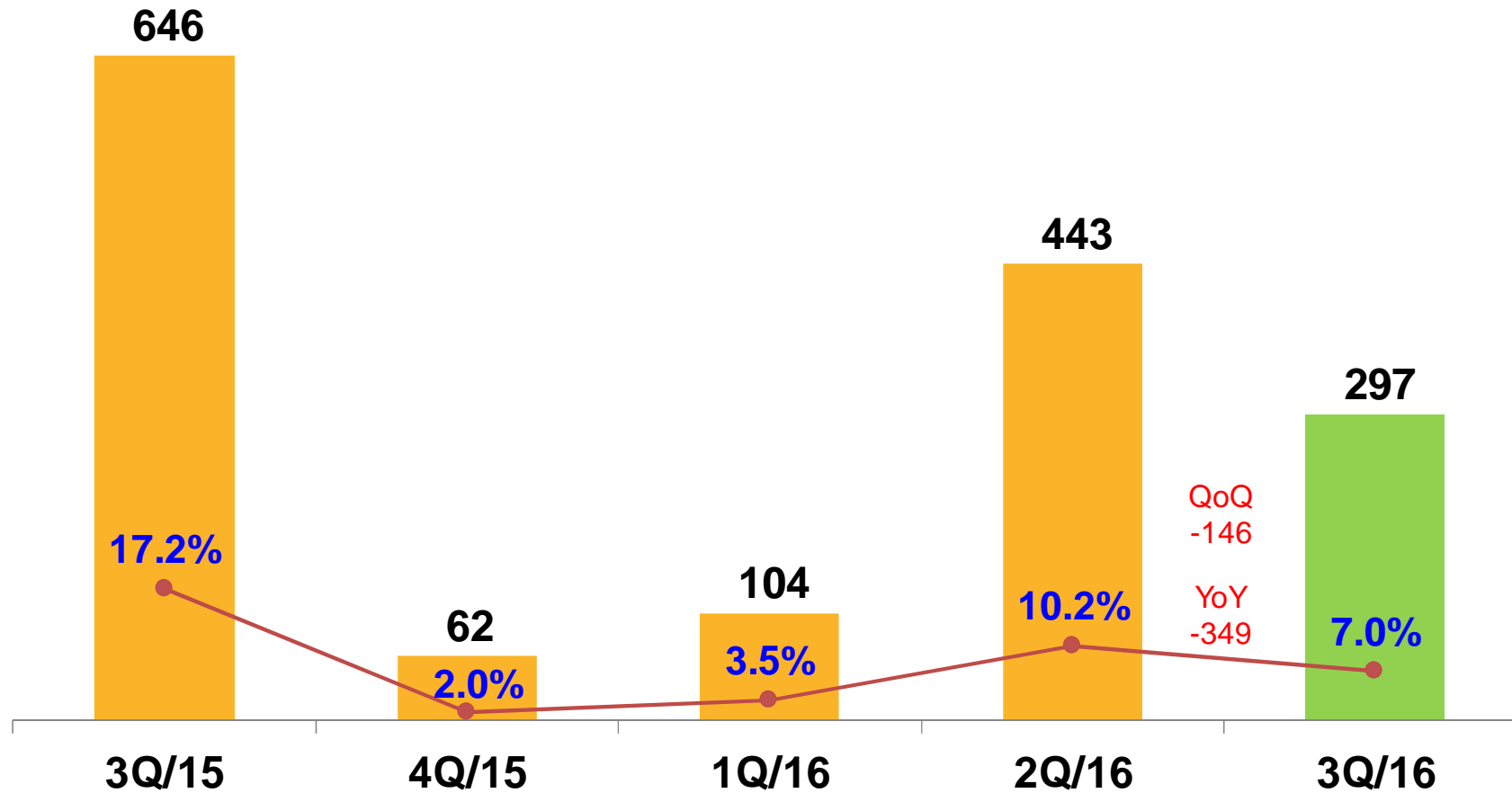
Unit: NT\$ million



1. Management Performance (9/12)

● Net Income Before Tax

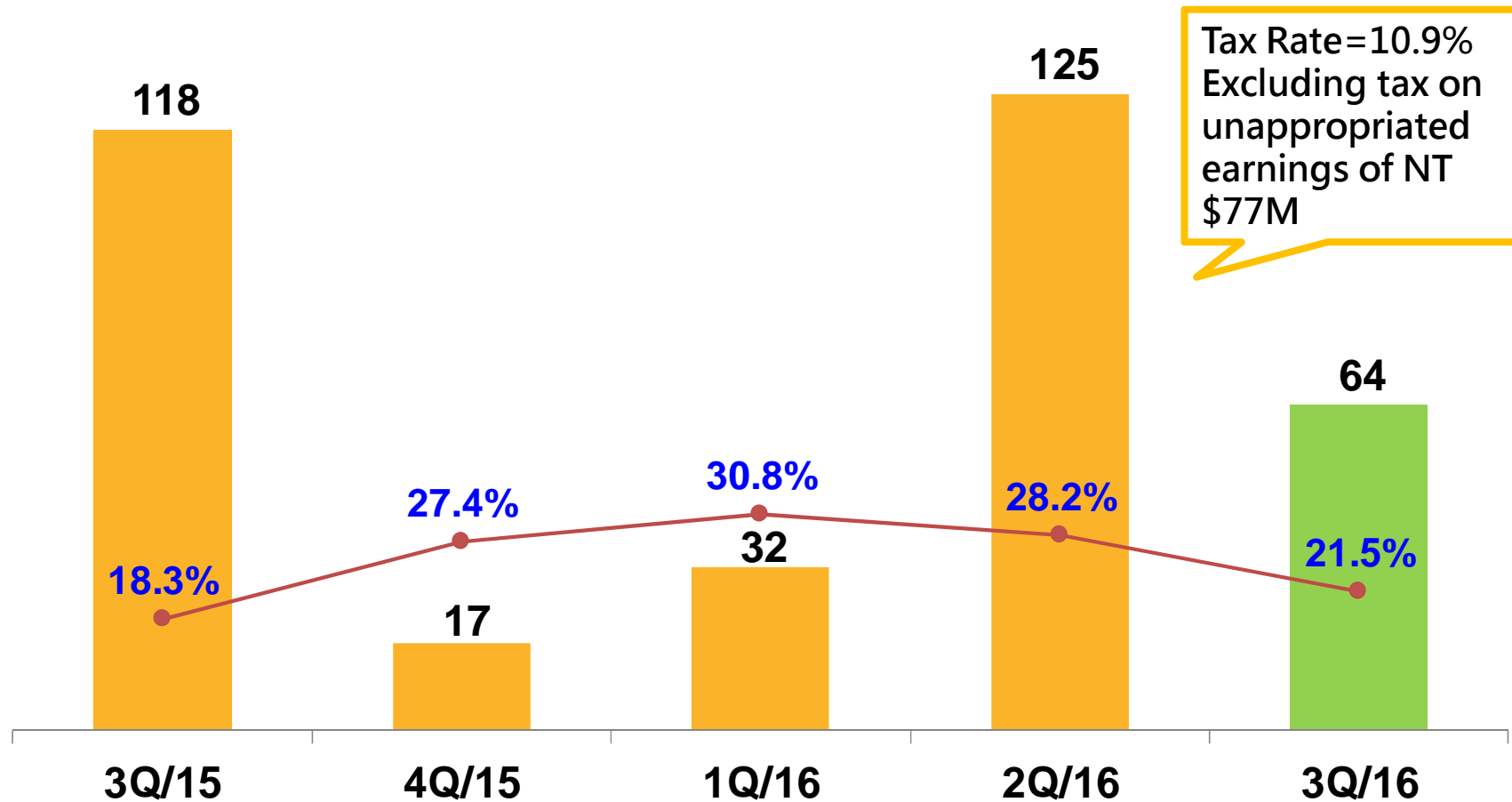
Unit: NT\$ million; % of Sales



1. Management Performance (10/12)

● Tax & Effective Tax Rate

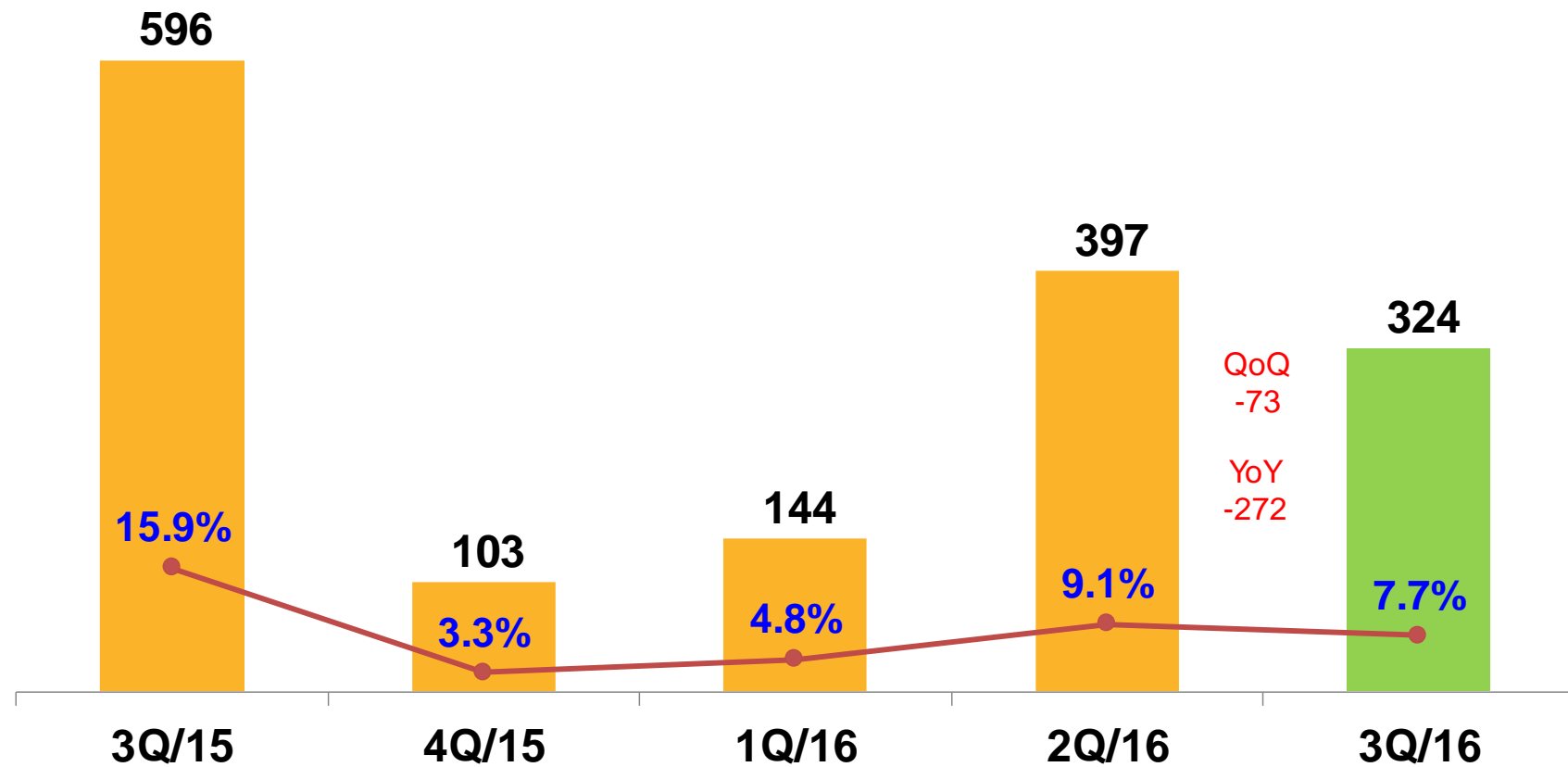
Unit: NT\$ million



1. Management Performance (11/12)

- **Net Income After Tax**

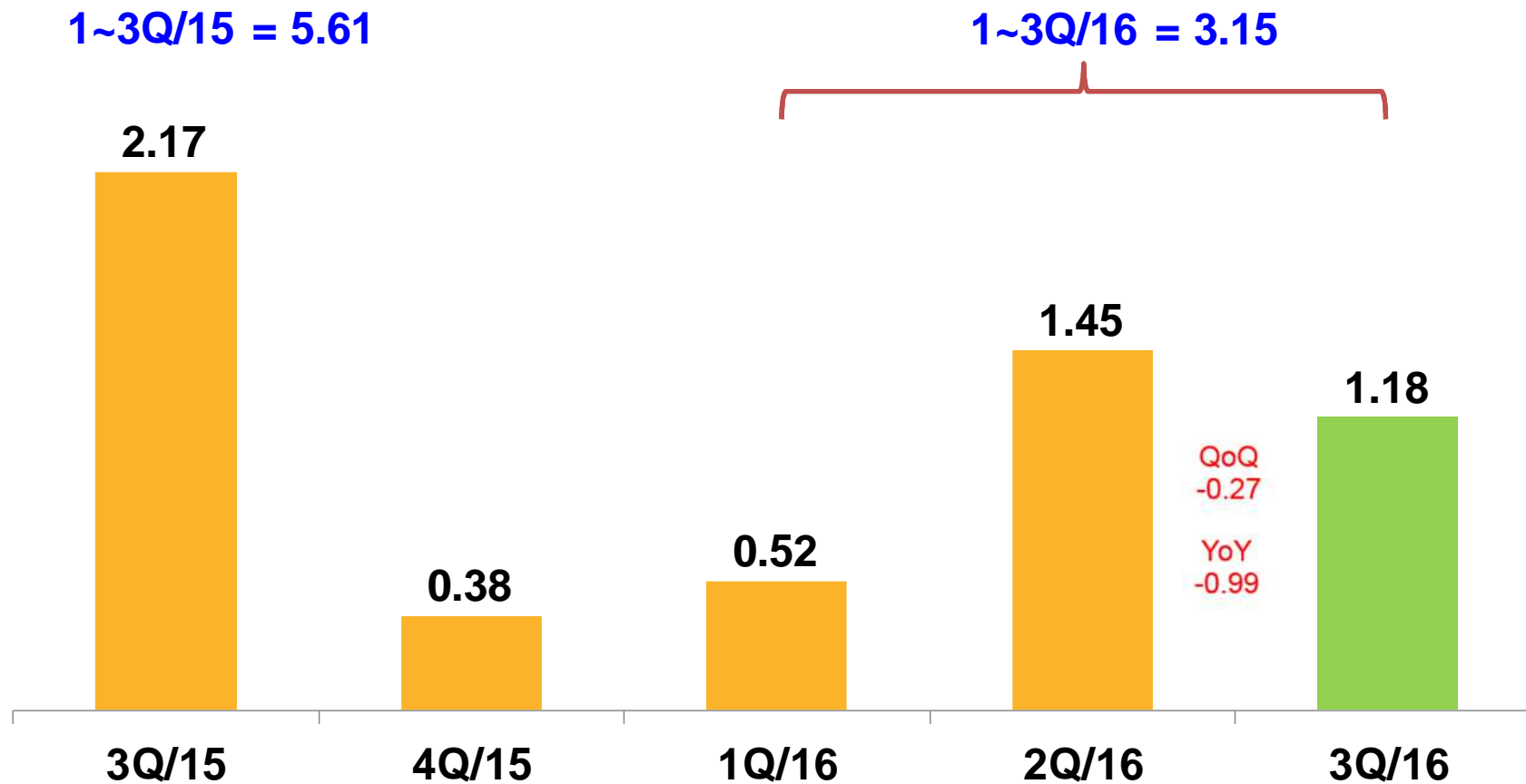
Unit: NT\$ million; % of Sales
(Belongs to Hiwin TW)



1. Management Performance (12/12)

● EPS

Unit: NT\$ million



2. Honor & Award (1/3)

- HIWIN Electric Gripper obtained CE Certificate on 26th Aug, 2016.



2. Honor & Award (2/3)

- Hiwin, TSIA, TAIROA, TMBA and SEMI formed a cross industry alliance.



2. Honor & Award (3/3)

- The opening of the 2nd new factory on 14th Oct., 2016 in Germany, which is aimed at R&D, manufacturing, administration office, and automatic warehousing system.



HIWIN[®]
Motion Control and System Technology

Thank You

